

# :: CYBERInnovation Briefings

## Cyber Security Mergers & Acquisitions– “Striving for a Successful Exit: Trends, Preparation, and Lessons Learned”

Cyber security acquisitions continue to heat up. Join the CyberHive community as we host a distinguished panel of cyber security executives and capital markets experts who will share their recent merger and acquisition experiences in the cyber security industry. Learn from buyers, sellers, and deal flow managers – how to drive a successful deal and be best prepared. Our panel will explore recent trends in activity, acquisition characteristics, attributes that enhance company valuation, lessons learned, process and financial preparation, retention of key employees, and offer words of wisdom.

**November 9, 2012**

5521 Research Park Drive  
Baltimore, MD 21228

RWD Building  
bwtech@UMBC North

9-10:30am

Acquisition activity involving cyber security companies will continue to influence the economic growth of our region, as innovators from the National Security Agency, US Cyber Command, and the Defense Industrial Base launch creative business opportunities.

These sessions are very interactive and we look forward to and welcome your participation.

