

# How the SBIR/STTR Programs Can Help Grow Your Business

*Join the Government Contracting Institute for a training session on how your company can benefit from Small Business Innovation Research (SBIR) and Small Business Technology Transfer (STTR) Funding*

The SBIR/STTR programs promote small business innovation and profitability while simultaneously meeting the government's research and development needs. Every year, small businesses receive millions of dollars in SBIR/STTR funds for research, development and commercialization purposes. This class will provide attendees with an overview of the SBIR/STTR programs; funding sources and eligibility requirements; best practices in SBIR/STTR proposals writing, involvement, and commercialization; and a discussion of how to protect your company's legal interests in either program.

**Date:** May 27, 2014

**Time:** 8:30am – 2:00pm

**Cost:** \$145 – Incubator Companies attend for free, use code **GCI100** at registration

**Location:** bwtech@UMBC Research and Technology Park, South –  
1450 S. Rolling Road, Halethorpe, MD 21227

**Registration:** Online at [www.targetgov.com/government-contracting-institute/sbirsttrtraining](http://www.targetgov.com/government-contracting-institute/sbirsttrtraining)  
or e-mail [LisaSchuster@TargetGov.com](mailto:LisaSchuster@TargetGov.com)

## Speakers

**Jerry Miles, Esq.**, Principal, Deale Services

**Frank Barros**, Program Analyst, Department of Homeland Security, SBIR Program

**Rob Vinson**, Assistant Program Manager, National Institute of Health SBIR/STTR Program

For more information please contact [LisaSchuster@TargetGov.com](mailto:LisaSchuster@TargetGov.com) or  
call (443) 543-5067 for more information about this class.

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