

Presents  
The Raymond V. Haysbert, Sr.  
Entrepreneurship Lecture Series

Co-sponsored by the Career Services Center

## Entrepreneurs Panel Discussion

Monday, October 31, 2022 • 12 - 1 p.m. • University Center 310



### Chris Adams '15

**Founder and CEO SharpRank**  
B.A. Economics, UMBC  
MBA University of Virginia

After hearing a radio ad for a prognosticator selling his picks/predictions on upcoming NFL games, Chris and his partner noticed a gap in the rapidly developing sports betting market. As a banker, Chris was required to take FINRA exams, pass background checks, get fingerprinted, maintain compliance, etc. In the sports betting market, there was none of this. There was no independent oversight. In the Wild West of Sports Betting, there was no Sheriff. In that moment, SharpRank was founded to act as the industry's independent ratings agency.



### Michael Ogunsanya '22

**CEO and Co-Founder  
MindStand Technologies**  
B.A. Economics, UMBC

Michael is an AI enthusiast, Meyerhof Scholar, and the CEO and Co-Founder of MindStand Technologies. While a student, Michael, working with other UMBC students, entered and won 2nd place in both the 2018 Idea Competition and the 2019 CBIC. The advice, mentoring, and network provided through these competitions helped MindStand further develop its business idea. Today their AI product at MindStand integrates within workplace email and messaging platforms to help leadership quantify culture and outline actions to foster a healthy online work environment. Based in Baltimore, their team has paved the way for DEI-tech.



### Faheel Kamran '22 Mahmoud Shalby '22

**Co-Founders Haven Cloud**  
B.S. Computer Engineering, UMBC  
B.S. Computer Science, UMBC

As two students, Faheel and Mahmoud cared deeply about online privacy, so they created Haven Cloud, the world's first decentralized, secure and privacy-focused cloud storage app. They participated in the 2021 Idea Competition, winning both 3rd place and Best Presentation awards, and the 2022 CBIC, winning 1st place. With support from bwtech@UMBC and the Alex. Brown Center, they were admitted to the Johns Hopkins Fast Forward U and Towson University's startup accelerators. They recently received private office space in Towson for Haven.

The Raymond V. Haysbert, Sr. Entrepreneurship Lecture Series provides a platform for successful entrepreneurs to candidly share their experiences and insights with UMBC students, faculty, alumni and the Baltimore business community. The series highlights experiences, lessons learned and unique issues and challenges faced by entrepreneurs in the creation of a new enterprise.

### Questions?



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