

INTERNSHIP

SUCCESS CONFERENCE



Don't miss your opportunity to **win GREAT prizes!**

explore, learn, experience

A program designed to lead you through
the internship process

Wednesday, November 6

6:00 to 8:00 pm

Skylight Room,
The Commons

Sponsored by:

Morgan Stanley



CAREER
SERVICES
CENTER

REGISTRATION REQUIRED

careers.umbc.edu/news_events/intern.php

5:30pm Registration

6:00pm Welcome & Keynote- The Importance of Internships

KEITH SCOTT, CEO/PRESIDENT

BALTIMORE COUNTY CHAMBER OF COMMERCE/SMALL BUSINESS RESOURCE CENTER

6:35pm – 7:15pm Concurrent Sessions (select one)

Ending Sweaty Palms & Awkward Answers: Selling Yourself During the Interview Process and Beyond

LARRY HAMMOND – EXECUTIVE DIRECTOR OF OPERATIONS, MORGAN STANLEY

BETSY ROE, CAMPUS RECRUITING MANAGER, MORGAN STANLEY

How do you interview to make the biggest impact? What strengths can you capitalize on that don't sound rehearsed and boring? How do you properly answer the question, "What is your biggest weakness?" Attend this workshop to explore the different ways you can stand out in a crowd of many and sell yourself!

Developing a Personal Brand

SAJJAD HUSAIN, LEAD ENGINEER/TECHNOLOGIST, GE AVIATION

This presentation is meant to cover the key points and techniques to help you develop your personal brand and how you can use that to make your networking experiences more effective. The presentation will cover the important elements in defining your personal brand, and relate it to networking. With networking, it will give techniques on how to make each aspect of networking more effective for you.

Intern 101: Getting Started

PRESENTED AND MODERATED BY THE CAREER SERVICES CENTER

You know that an internship will help round out your UMBC student experience, but did you know it can also help you land your first job, obtain academic credit, and earn pay? This workshop will cover steps that will help you land the perfect intern position. Topics covered will include how to use UMBCworks for your search, tips on applying to positions, intern credit availability, and a Q & A session. Plus a small group of current/former interns will give you an inside look into their internship experiences while providing insights into their paths to success.

Getting Started in Research

JANET MCGLYNN, DIRECTOR OF COMMUNICATION & OUTREACH, UNDERGRADUATE ED., UMBC

How can you improve your grades, increase your graduate school admission chances, be a better candidate in the job search process, meet a mentor, learn new things and have fun at the same time? Interested, but are unsure how to get started? Carry out a research project in your field of interest! Come find out how.

7:20pm – 8:00pm Concurrent Sessions (select one)

Kick-Start Your Internship Search: Perfecting the Tools to a Successful Transition into the Workplace

BRIAN BEEMAN, HUMAN RESOURCES, GE HEALTHCARE

BRIAN WAYMAN, LEAD PROGRAM INTEGRATOR, GE HEALTHCARE

First impressions mean quite a bit, whether its on paper or in person. This seminar will focus on three key areas of the interview process: resume writing, interview skills, and dressing for success. Learn some of the things that interviewers look for during an interaction with any candidate, and how to master the "little things" that may help you land that perfect internship or job.

How to Make Mentoring Work for You

LARRY HAMMOND – EXECUTIVE DIRECTOR OF OPERATIONS, MORGAN STANLEY

BETSY ROE, CAMPUS RECRUITING MANAGER, MORGAN STANLEY

Mentoring is not just a one way street. Making the most of existing mentors or developing people that you admire into mentors, takes intentionality and effort. This workshop will feature tips that you can use right away to make yourself into the kind of intern that mentors will seek out and help you understand what you as the mentee can do to make the most of these relationships.

The Ins and Outs of Networking

NORTHWESTERN MUTUAL

Need an internship? Want to get ahead once you start?

No matter where you go- the most common advice is to Network, Network, Network. Learn how to effectively network to land an internship and progress within your position once you begin. Our speaker will also share tips on navigating Career Fairs along with how to network at jobs or internships you may currently have.

Resume Writing: Can your Resume Pass the 10 Second Test?

JOEL OPPENHEIMER, VICE PRESIDENT, STV INCORPORATED

Whether you need to create your first resume or simply need to spruce up an existing version, this workshop is for you. Internships, part-time positions, study abroad, scholarships, and career fairs all require resumes. Learn how to transform your resume to best showcase your education, skills and experience that will get you interviews.

8:05pm – 8:10pm Closing and Door Prize Drawing