



Presenter:

Matt Tormollen '87

President and Chief Executive Officer, FuelQuest Inc., Houston, TX

Work Experience:

- Senior Vice-President, Chief Marketing Officer - Pavilion Technologies, Austin, TX
- Vice-President, Marketing - BroadJump Inc., Austin, TX
- Vice-President Product Marketing - Dazel Corporation, Austin, TX

Educational background:

- Bachelor of Science, Management Information Systems, University of Maryland, Baltimore County

Awards/Memberships:

- Top 100 People in Energy 2013 Houston Business Journal
- "Top Person To Know" Supply Chain Magazine 2012

Presents The Raymond V. Haysbert, Sr. Entrepreneurship Lecture

So You Want To Be An Entrepreneur, Really?

It's an enticing concept "entrepreneur", but do you really know what it means to start and dedicate your life to make something from nothing more than an idea? Can you build a team? Can you deliver on commitments? Can you deliver value to customers AND measure it? Can you make sure that "helpful" financiers don't enjoy the fruits of your labor? Matt doesn't know all the answers, but has the scar tissue of participating in the building and successful exit of three privately funded start-ups and the leadership of a fourth in one of the hotbeds of venture investing in the US.

Come sit and chat awhile about the opportunities and challenges that await an aspiring entrepreneur with a proud UMBC alum who moved west to follow his fortune.

**March 3, 2014
12:00 - 1:00pm - UC 310**

Speaker Series

The Entrepreneurship Speaker Series provides a monthly platform for successful entrepreneurs to candidly share their experiences and insights with UMBC students, faculty, staff, alumni, and the Baltimore business community. The series highlights experiences, lessons learned, and unique issues and challenges faced by entrepreneurs in the creation of a new enterprise.

For more information contact Vivian Armor (armor@umbc.edu)

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