

ALEX. BROWN CENTER FOR ENTREPRENEURSHIP

Presents
**THE RAYMOND V. HAYSBERT, SR.
ENTREPRENEURSHIP LECTURE SERIES**

Co-sponsored by the Career Services Center

Entrepreneurs Panel Discussion

Monday, November 11 • 12 - 1 p.m. • University Center Room 312



Dr. Linda Dusman Co-Founder, Octava LLC & Professor of Music, UMBC
DMA in Composition, University of Maryland, College Park
UMBC Entrepreneur of the Year, 2018

Linda had an idea to use tablets in concert halls to deepen audience engagement with classical music. Creative exploration with Lee Boot at UMBC's IRC and ultimately designing with Prof. Eric Smallwood in Visual Arts enabled the creation of a prototype for real-time education that later received grant funding from Tedco's Maryland Innovation Initiative and the National Science Foundation. Octava LLC was founded in 2017 and now is used around the world.



Scott Weber '85 Founder and President, Med-IQ
BA Interdisciplinary Studies, UMBC

Scott has spent the past 34 years creating, investing, building, and leading enduring healthcare education companies that make a difference by virtue of their vision and mission. In 2016, he sold his medical education company (Med-IQ) to Coverys, the 5th largest medical malpractice insurance company in the country and has been retained as president to continue grow Med-IQ through market expansion and acquisitions. Scott also played a key role in launching and teaching UMBC's first entrepreneurship class in 2000.



Brian Wolf '92 President of Wolf Professional Security, Inc.
BA American Studies, UMBC

Brian began his police career in May 1995, and has been a Detective since January 2001, serving in the Narcotics Unit, Robbery Unit, Financial Crimes Unit, and Homicide Unit. While maintaining his full-time position as a Detective, Brian is also the President of Wolf Professional Security, a professional security agency that equips its clients with protective personnel. He founded the business in 2008 with two other partners, and in 11 years has grown the business from 12 employees to over 100 full-time employees and several hundred part-time employees.

The Raymond V. Haysbert, Sr. Entrepreneurship Lecture Series provides a platform for successful entrepreneurs to candidly share their experiences and insights with UMBC students, faculty, alumni and the Baltimore business community. The series highlights experiences, lessons learned and unique issues and challenges faced by entrepreneurs in the creation of a new enterprise.

QUESTIONS?

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