LEVERAGING AN E&I CONTRACT

University of Maryland - Baltimore County

A partnership review — your priorities, your spend, and where E&I delivers value

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eandi.org

WHO IS E&I COOPERATIVE SERVICES

Organizational Overview

6500+
MEMBERS

$3B+
MEMBER PURCHASES

260+
AWARDED CONTRACTS

99%
COMPETITIVE BIDDING

END-TO-END PROCUREMENT SOLUTIONS

Professional Development & Community
Drive member engagement and support upskilling
Sourcing
End to end RFP process, from market research to contract management
Strategic Spend Assessments
Identify opportunities to reduce costs, align spend and maximize efficiencies
Environmental, Social and Governance
Maximize diverse supplier participation and ESG compliance

E&I Cooperative Services is the only member-owned, non-profit sourcing cooperative focused on serving the education community.

By leveraging the knowledge and purchasing power of its nationwide membership, E&I helps education institutions reduce costs, optimize supply chain efficiencies, and save time on the RFP process

THE VALUE BEHIND THE VOLUME

Spend and Economic Benefit

E&I contracts are independently estimated to deliver a **6.3%–12.15% total economic benefit** on the spend that runs through them. Applied to the UMBC's actual purchasing:

YTD SPEND (total prior year)

through September 30, 2026

$2.24M ($3.13M)

Economic Benefit: $186K ($269K)

HOW E&I'S ECONOMIC BENEFIT MODEL ADDS UP

Cost Reduction + Cost Avoidance + Incentives = Economic Benefit

Baselines are built from historical data, market benchmarks, vendor quotes and industry case studies — the same model pioneered by the University of California.

MORE THAN CONTRACTS — AT NO COST

Value Beyond the Contract

Strategic Spend Analysis

A System-wide assessment that quantifies savings opportunities and total economic benefit

Professional Networking

Connect your team with procurement peers across 6,500+ member institutions

Education & Training

Procurement education, CEUs and leadership programs that grow your team

- E&I offers **school and category specific assessments,** as well as **institutional price reviews (IPR)** to ensure you are maximizing savings.

- Not only have the **Board of Directors, Strategic** and **Category Advisory Boards,** and **RFP Committees** been instrumental to E&I's success, they provide forums for knowledge sharing and collaboration between members.

- **EdPro Virtual Exchange** schedule can be found here. E&I can also facilitate supplier-led **Lunch & Learns** for stakeholders on specified topics. **NextGen** 2027 cohort applications close on 30 November!

All designed to accelerate your impact and grow your team — **without adding to your budget.**

Getting Started with E&I

Creating your E&I Profile and Navigating Contracts

1 Create a Profile

Visit www.eandi.org and click CREATE A PROFILE in the top right corner. Complete the Member Registration form and submit it.

2 Log In

After creating your profile, LOG IN to the E&I website with your username and password to get instant access to all contract information.

3 Browse E&I's Contract Portfolio

Click on the Contracts tab and select Contract Navigator to view all contracts. Use the helpful filter to browse by category, higher ed or K-12-specific.

4 Sign Up for a Contract

Click the supplier name to visit their contract overview. Use the Sign Up & Ordering Information button. Most contracts require an Alignment Form.

If you select an E&I supplier, please be sure to notify your designated Procurement Administrator.

Need help? Call us at 877.693.2634 or email us at membership@eandi.org