



Toni Townes-Whitley

Toni Townes-Whitley leads Microsoft's US sales for Regulated Industries (Financial Services & Insurance, Healthcare & Life Sciences, Federal, State & Local Government and Education). Her teams drive digital transformation across national industries and focus on inclusion, equity and access in the emerging digital economy. Responsible for a 4900+ person sales organization and ~\$15B annual P&L, she is one of the leading women at Microsoft, and in the technology industry, with a strong track record for accelerating profitable business results and building high-performance teams.

Passionate about leveraging technology to create positive societal and global impact, Townes-Whitley represents Microsoft at the World Business Council for Sustainable Development (WBCSD), addressing global urbanization, climate change, and workforce readiness issues.