

# How to Motivate Employees

Workshop for Supervisors

## How do you get your employees to do their very best work?

*Supervisors/managers play a key role in successful motivation of their teams.*

### **What past participants have said about this program...**

*"Not everyone is motivated by the same thing - it is key for supervisors to consider this when working with their staff. A lot of realistic tips/techniques were presented that will help me reach out to each employee."*

*"I learned how important shared goals, communication and ongoing feedback are for employees to be at their peak performance."*

*"The nonmonetary ideas on how to say "thank-you" to staff will help my team feel more valued and increase their work contributions and commitments."*

*Learn how, as a leader, you can create an environment that will help employees feel engaged, perform at their best and accomplish their work goals. More often than not, it is much more than just a paycheck!*

### **In this program, you will:**

- Analyze what motivates you, and your employees.
- Understand the concept of "Pygmalion Effect" / Self-fulfilling Prophecy.
- Discuss the newest findings on motivation in the workplace.
- Review case studies and determine possible motivational techniques.
- Identify specific motivational action steps to take with your employees.

**Thursday  
November 29, 2012**

**8:30 am-12:30 pm**

**University Center  
Room 312**

### **About the Instructor...**

Cathleen White is an independent consultant and has been in the field of training, development, and recruitment for over 32 years. She has designed and facilitated numerous employee and management development programs for many different types of clients - financial, academic, insurance, government and healthcare. Cathleen has a master's degree in counseling.

**Register on the web by November 16<sup>th</sup> at: [www.umbc.edu/training](http://www.umbc.edu/training)**

Spaces are limited and pre-registration is required.



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