CAREER PATHS FOR GRADUATE STUDENTS

Thursday, April 4, 5 – 7 p.m.
The Commons, Skylight Room
careers.umbc.edu/graduate
MEET

DR. ROWENA WINKLER

ASSISTANT DIRECTOR FOR
GRADUATE STUDENT CAREER
DEVELOPMENT

rbwinkler@umbc.edu
410-455-2236
careers.umbc.edu

I support UMBC’s growing graduate student population in their career development and job search. I help develop, coordinate, and promote career development programs and activities, aiming to increase graduate student engagement efforts and leverage resources to develop and enhance their career-readiness skills.

WORKSHOP OFFERINGS

- Resume to CV
- AI for the Job Search
- Interviewing for Academic Jobs
- The ATS and Your Resume

SEE GRADUATE RESOURCES HERE

I CAN WORK WITH YOU ON...

- Resumes/CVs
- Cover Letters
- Interviews
- Job Search Strategies
- Career Assessments
- Transitioning from Academia to Industry
- And more!
EMPLOYERS BY COLLEGE

All Colleges
Anne Arundel County Public Schools
Defense Intelligence Agency
Federal Bureau of Investigation
Montgomery County Government
The Defense Counterintelligence and Security Agency (DCSA)
USmax Corporation for USAID Science for Development Fellowships

College of Arts, Humanities and Social Sciences
Baltimore County Police Dept
Centurion Health
Defense Intelligence Agency
DoD Cost Assessment and Program Evaluation
Precise Systems
RaLytics
Rubix Solutions LLC
The Defense Counterintelligence and Security Agency (DCSA)
USmax Corporation for USAID Science for Development Fellowships
Within Me Therapy

College of Natural and Mathematical Sciences
Baltimore County Police Dept
Defense Intelligence Agency
DoD Cost Assessment and Program Evaluation
Joint Warfare Analysis Center
Maryland Department of Health
Precise Systems
RaLytics
JHU Applied Physics Lab
US Army Medical Research Institute of Chemical Defense
USmax Corporation for USAID Science for Development Fellowships

College of Engineering and Information Technology
Boeing Intelligence & Analytics
Defense Intelligence Agency
DoD Cost Assessment and Program Evaluation
Joint Warfare Analysis Center
Precise Systems
RaLytics
Rubix Solutions LLC
Social Security Administration
The Defense Counterintelligence and Security Agency (DCSA)
JHU Applied Physics Lab
US Army Medical Research Institute of Chemical Defense
USmax Corporation for USAID Science for Development Fellowships

EMPLOYERS BY TABLE NUMBER

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<td>Anne Arundel County Public Schools</td>
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<td>Baltimore County Police Department</td>
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<td>3</td>
<td>Defense Intelligence Agency</td>
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<td>Maryland Department of Health</td>
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<td>Joint Warfare Analysis Center</td>
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<td>Montgomery County Government</td>
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<td>Centurion Health</td>
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<td>Rubix Solutions LLC</td>
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<td>Within Me Therapy</td>
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Anne Arundel County Public Schools
Representative(s): Jaymika Mitchell
Annapolis, MD
www.aacps.org
jdmitchell@aacps.org
Anne Arundel County Public Schools (AACPS) provides a challenging and rewarding educational experience for every child. We offer a comprehensive system-wide multicultural curriculum from kindergarten through 12th grade. At every level, the focus is on success for every student. Quality instruction, combined with teacher commitment, provides excellence in our instructional programs. Explore career opportunities with a progressive school system dedicated to providing the very best services to our students, our educators, and our community.

College(s): All

Baltimore County Police Dept
Representative(s): Chad Henry (Alum), Mahindra Saywack
Towson, MD
www.joinbaltimorecountymd.gov
recruiter@baltimorecountymd.gov
The Baltimore County Police Department is seeking qualified applicants to join their ranks. With a starting salary of over $65K plus bonuses totaling $12K, the BCoPD offers competitive benefits and incentives, a 25-year retirement at 60% with 3% per year up to 100%.

College(s): CNMS; CAHSS

Boeing Intelligence & Analytics
Representative(s): William Murphy
Annapolis Junction, MD
www.bia-boeing.com
william.a.murphy2@boeing.com
Boeing Intelligence & Analytics (BI&A) serves the Intelligence Community with innovation and vision through advanced analytics and intelligence solutions. A subsidiary of The Boeing Company under Boeing Defense, Space and Security, we deliver seamless solutions ready for tomorrow’s challenges by promoting vibrant collaborative partnerships and advancing the careers of our highly skilled workforce. From hardware and software engineering to cloud solutions and analytics that keep this nation safe, we integrate products and people to keep our mission partners ahead of the global challenges.

College(s): COEIT
Centurion Health
Representative(s): Aaron McCracken
Sterling, VA
www.teamcenturion.com
jobs@TeamCenturion.com

Centurion Health is a leading force in healthcare dedicated to serving special populations. We specialize in providing healthcare services to multi-site large populations. Currently, we serve 12 state correctional systems, providing correctional healthcare services to nearly 275,000 incarcerated individuals in more than 250 facilities through 18 programs in 15 states across the nation. At Centurion Health, we're not just setting the standard; we're going beyond patient care and redefining it with excellence in healthcare across the nation.

College(s): CAHSS

The Defense Counterintelligence and Security Agency (DCSA)
Representative(s): Jesse Lorenzo, Dave Wille
Nationwide, MD
www.dcsa.mil/About-Us/Careers/
cheryl.r.jackson-darden.civ@mail.mil

At DCSA, you'll use your skills to protect America's trusted workforce, trusted workspaces, and classified information. By helping build and oversee our various services and applications, training opportunities, and protecting our evolving threats to national security, you'll be on the frontline with us. DCSA is the largest security agency in the federal government dedicated to protecting America's trusted workforce and workspaces.

College(s): All; COEIT; CAHSS

Defense Intelligence Agency
Representative(s): Michael Forson
Washington, DC
www.dia.mil/careers

At DIA, we produce the cutting-edge analysis, targeted collection, and scientific and technological expertise employed to prevent and decisively win wars. As an intelligence agency, we employ analysts, collectors and scientists — but that isn't all — as one of the few all-source intelligence agencies, our global mission requires a diverse workforce. We have more than 50 unique career specialties ranging from information technology and human resources to finance and communications. No matter your skillset or specialty, DIA provides you the opportunity to serve your country and support the men and women defending our nation around the world. Join DIA in our commitment to excellence in defense of the nation.

College(s): COEIT; CNMS; CAHSS
**DoD Cost Assessment and Program Evaluation**
Representative(s): Lauren Rottler

Washington, DC
https://www.cape.osd.mil/
lauran.w.rottler.civ@mail.mil

Cost Assessment and Program Evaluation (CAPE) provides the Secretary of Defense and Deputy Secretary of Defense with timely, insightful, and unbiased analysis on resource allocation and cost estimation to ensure the Department has an optimum portfolio of military capabilities relevant to today's national security while making the most efficient use of each tax dollar. CAPE uses cutting edge analytic tools, data, and the unique experience of each of its analysts to provide decision support on the most difficult issues faced by DoD. CAPE analysts are independent, impact oriented, and dedicated to contributing to the National Defense Strategy on topics such as climate change, DoD's nuclear arsenal, communications infrastructure, warfighter readiness, science and technology, healthcare, and cost estimates for future spending.

College(s): COEIT; CNMS; CAHSS

**Federal Bureau of Investigation**
Representative(s): Special Agent Summer Baugh

Washington, DC
www.fbi.gov
awilson9@fbi.gov

The FBI is an intelligence-driven and threat-focused national security organization with both intelligence and law enforcement responsibilities. It is the principal investigative arm of the U.S. Department of Justice and a full member of the U.S. Intelligence Community. The FBI has the authority and responsibility to investigate specific crimes assigned to it and to provide other law enforcement agencies with cooperative services, such as fingerprint identification, laboratory examinations, and training. The FBI also gathers, shares, and analyzes intelligence, both to support its own investigations and those of its partners and to better understand and combat the security threats facing the United States.

College(s): All

**JHU Applied Physics Lab**
Representative(s): Jon Graf

Laurel, MD
www.jhuapl.edu
jonathan.graf@jhuapl.edu

APL is recognized as one of the top entry-level employers in the United States. We have a wide variety of career opportunities for new graduates with B.S., M.S. and Ph.D. degrees in various technical fields. APL is committed to inspire future generations of scientists, engineers, and researchers. APLers are the kind of people who enjoy working together to overcome technical challenges, learning, and having a positive impact. We have nationally recognized experts and teams that are developing expertise in newly discovered fields. We value an environment that supports collaboration and embraces the strength that comes from diversity.

College(s): COEIT; CNMS
Joint Warfare Analysis Center  
Representative(s): McKenzie Guthrie  

Dahlgren, VA  
www.jwac.mil  
stratcom.south-potomac.jwac.list.recruiting@mail.mil  

As a functional component of the U.S. Strategic Command (USSTRATCOM), JWAC uses information provided by the intelligence community to analyze and recommend solutions to some of the most complex problems faced by our military and civilian leaders. To enable our forces to rapidly achieve US national security objectives, JWAC relies on the analysis of a variety of engineering, scientific, intelligence and social science disciplines. Our analytical and research teams apply social and physical science techniques and engineering expertise to provide quick-turn-around technical solutions to support the warfighter.

College(s): COEIT; CNMS

Maryland Department of Health  
Representative(s): Syeadda Spears  

Baltimore, MD  
www.health.maryland.gov/laboratories/Pages/Laboratory-Divisions.aspx  
syeaddas@gmail.com  

Maryland’s health care delivery system consists of public and private hospitals, nursing homes, outpatient clinics, home health care services, hospices, providers, and health educators, among others. As a public health department, our goal is to improve the health status of every Maryland resident and to ensure access to quality health care.

College(s): CNMS

Montgomery County Government  
Representative(s): Jacquelyn D. Anderson  

Rockville, MD  
www.montgomerycountymd.gov  

With over 40 departments and agencies, Montgomery County Government has a workforce of over 10,000 employees working in a wide variety of careers. We offer an outstanding benefit package including medical, dental and vision insurance, employee assistance and wellness program as well as a generous leave package. If you're looking for the chance to learn, grow, and make a contribution to the community, go to your future with Montgomery County Government. You'll find your choice of career opportunities, great benefits, an environment that welcomes and values diversity, and a work experience that is both challenging and rewarding!

College(s): All
Precise Systems
Representative(s): Sarah Beth Aaron
Patuxent River, MD
www.goprecise.com
saaron@goprecise.com

As a solutions-based company, Precise Systems is focused on innovation in support of the warfighters and aligning our expertise to deliver the highest quality of service. Powered by our highly skilled workforces, we provide expert consultation on network and weapons systems acquisition programs, maintenance/modernization programs, and sustainment programs with solutions in Digital Transformation, Advanced Engineering, Physical Sciences Research, Platform Lifecycle Support, and Technical Services. Since our establishment, we have demonstrated and perfected our ability to manage the customer’s needs, no matter how complex — offering exceptional service and the Precise solution.

College(s): COEIT; CNMS; CAHSS

RaLytics
Representative(s): Shane Clark
Boca Raton, FL
https://ralytics.com/
sclark@ralytics.com

RaLytics is a service-disabled veteran-owned company that thrives on tackling complex, significant challenges. Our core business is digital accessibility and healthcare solutions. We serve a diverse range of stakeholders, including Government Agencies at the Federal and State levels, commercial entities across various industries, and healthcare organizations such as health plans and providers.

College(s): COEIT; CNMS; CAHSS

Rubix Solutions LLC
Representative(s): Richard Dinnis
Baltimore, MD
www.rubixsolutionsllc.com
rdinnis@rubixsolutionsllc.com

Rubix Solutions is a Women-Owned, Small Disadvantaged, and HUBZone-certified management consulting firm that serves federal, local, and commercial clients. Our specialization lies in providing data-driven solutions, project management, and technical resources that empower our partners and clients to collaborate and achieve outstanding, results-driven success.

College(s): COEIT; CAHSS
Social Security Administration
Representative(s): Dr. Wayne Lemon (Alum)

Woodlawn, MD
www.ssa.gov/careers
ssaoicio.recruitment@ssa.gov

The Social Security Administration provides financial protection for our nation's people, supporting more than 64 million individuals and families. We are an innovative organization where employees are our most valued resource! We provide a wide range of IT careers, great flexibility, and work-life balance, while supporting technology that's essential to you, your family, friends, and neighbors.

College(s): COEIT

US Army Medical Research Institute of Chemical Defense
Representative(s): Laura Boehm, Linn Cadieux, Ph.D.

APG-South, MD
https://usamricd.health.mil/Pages/default.aspx
usarmy.apg.medcom-usamricd.mbx.orise-program@health.mil

The U.S. Army Medical Research Institute of Chemical Defense (USAMRICD) is the Department of Defense's lead laboratory for medical chemical defense research. As a subordinate element of the U.S. Army Medical Development and Materiel Command (USAMRDC), the institute conducts research for development of medical countermeasures to treat exposure to various chemical threat agents for protection of soldiers and civilians. Scientific disciplines at USAMRICD include, but are not limited to, chemistry, biology, biochemistry, pharmacology, molecular biology, neuroscience, toxicology, physiology, psychology, and immunology.

College(s): COEIT; CNMS

USmax Corporation for USAID Science for Development Fellowships
Representative(s): Kira E. Mock

Fairfax, VA
https://usaid-sdf.usmax.com/
USAID-SDF-Info@usmax.com

The U.S. Agency for International Development (USAID) has established the Science for Development Fellowships program (SDF), as a new two-year immersive professional development opportunity for American scientists and engineers to apply their technical knowledge and research skills to inform and enhance the U.S. government's international development activities. The program aims to augment and diversify USAID’s science and technology (S&T) expertise and workforce. It welcomes postdoctoral (or master’s in engineering) applicants across a broad range of STEMM disciplines (science, technology, engineering, math, medicine), including social sciences.

College(s): COEIT; CNMS; CAHSS
Within Me Therapy
Representative(s): Ja'Seph Smith

Lanham, MD
www.withinmetherapy.com
jobs@wihtinmetherapy.com

Within Me Therapy's mission is to help families and individuals discover their full potential within using Applied Behavior Analysis (ABA). We are committed to helping families and children diagnosed with Autism and other developmental disabilities increase their independence, confidence, and gain valuable skills they will use for a lifetime, making a difference in our community and world.

College(s): CAHSS
A Special Thank You to Our Employer Partners

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- Kennedy Krieger Institute
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SILVER
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- Millipore Sigma
- Morgan Stanley

BRONZE
- Catalent
- M&T Tech
- Malden Solutions
- National Security Agency
April 2024

Explore options for your future.

Join us each week as we highlight different industries through these events:

- Workshops & Panels
- UMBC Suits You (Professional Clothing Closet)
- Industry Fairs: Meet Employers & Alumni
- Career Paths for Graduate Students
- UMBC On The Road

Details and full list of events @ careermonth.umbc.edu

Also check out the:

**Keynote:**
Job Search 2.0: LinkedIn + ChatGPT Secrets Revealed

Monday, April 1
3-4 p.m. Virtual