CAREER & INTERNSHIP FAIR

UMBC Fall 2018

Wed. 9/26  11:30am-3:30pm  Retriever Activities Center

careers.umbc.edu

Sponsored by:

BAE SYSTEMS  DISCOVER  GEICO

GENERAL DYNAMICS  Mission Systems  VECTORWORKS®

LGS  IMPAQ INTERNATIONAL

ProObject

stratus solutions  GE APPLIANCES

GE Appliances

a Haier company

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<tr>
<th>Table Number</th>
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<td>NSA</td>
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<td>Discover Financial Services</td>
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<td>Vectorworks, Inc.</td>
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<td>ClearEdge IT Solutions</td>
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<td>Big Huge Games</td>
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<td>Burdette, Koehler, Murphy &amp; Associates, Inc.</td>
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<td>Cisco</td>
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<td>9 &amp; 10</td>
<td>Northrop Grumman</td>
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<td>Airbnb</td>
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<td>CliftonLarsonAllen LLP</td>
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<td>Federal Bureau of Investigation</td>
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<td>GlaxoSmithKline</td>
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<td>Gray &amp; Son, Inc.</td>
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<td>Johns Hopkins University SOM</td>
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<td>BAE Systems</td>
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<td>UPS - Information Technology</td>
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<td>Asymmetrik LTD</td>
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<td>23</td>
<td>G3 Technologies, Inc.</td>
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<td>AP Ventures</td>
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<td>McCormick &amp; Co.</td>
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<td>American Institutes for Research</td>
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<td>Anne Arundel County Police Department</td>
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<td>49 &amp; 50</td>
<td>Exelon Corp. (Companies Include: Exelon Generation, BGE and Constellation)</td>
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<td>Lockheed Martin</td>
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<td>Centers for Medicare &amp; Medicaid Services</td>
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<td>Central Intelligence Agency</td>
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<td>Mahle Casino &amp; Hotel</td>
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<td>The Y in Central Maryland</td>
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<td>U.S. Government Accountability Office</td>
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NAVIGATING THE CAREER FAIR

Do your research. Learn who is participating in the career fair and create a list of organizations that interest you. Then research their products/services and employment needs.

Be prepared. You should have several copies of your resume handy and have easy access to them. Having an attractive pen and portfolio isn’t a bad idea either.

Dress to impress. Show employers you are serious; dress professionally.

Use your 30-second commercial. Take initiative and start the conversations with employers you want to learn more about. See the section below on how to craft your 30-second commercial.

Network. Don’t limit your interactions to just recruiters. Talk to fellow job-seekers at the event about different employers, possible job openings and more.

Follow-up. Make sure to follow-up with anyone you talked to at the fair through email within 24 hours. Asking for business cards makes this a lot easier. After the fair, you should also consider connecting with recruiters through LinkedIn.

CRAFTING YOUR 30-SECOND COMMERCIAL

When meeting new individuals in a professional setting, like networking events and career fairs, it is important to make a strong first impression. Through your 30-second commercial you will be able to quickly and effectively market yourself to others.

YOUR 30-SECOND COMMERCIAL SHOULD:

- Identify who you are
- Highlight a few strengths and accomplishments
- Show how you can bring added value to an organization
- Be concise

As you can see in the sample below, the student highlights his name, major/industry, strengths, and specific interest in the company. Remember, the 30-second commercial can also be useful when writing resumes/cover letters, writing emails to employers, or when leaving voicemails. Also, don’t forget to PRACTICE. Practicing will help you deliver your 30-second commercial seamlessly with confidence. However, you don’t want to sound like a robot!

Hello, my name is Barry Business and I am a UMBC student studying Financial Economics with an accounting certificate. I am in my junior year and I am very interested in an accounting internship with your firm. Currently, I am serving as the treasurer for the UMBC accounting club where I have been effective in managing our budget for events, activities and out-reach programs. I believe my enthusiasm for helping others increase their financial literacy mirrors your firm’s dedication to helping others navigate their tough financial situations.
EMPLOYERS BY COLLEGE

ALL MAJORS
14 West
Anne Arundel County Police Department
APGFCU
AXA Advisors
Baltimore County Police Department
Bureau of Labor Statistics
Central Intelligence Agency
Communications-Electronics Command
Continuum Behavioral Health
Corporate Brokers
Denver Fellows
DMG Securities
Drug Enforcement Administration
Dunbar Armored Inc
Enterprise Holdings
Federal Bureau of Investigation
GEICO
Hajoca Corporation
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IMPAQ International
Jai Medical Systems Managed Care Organization, Inc.
Live Casino & Hotel
Maryland Judiciary
MileOne Autogroup
Montgomery County Police
Montgomery County Police Dept
Morgan Stanley
NewDay USA
Nielsen
Northrop Grumman
Northwestern Mutual
Prometric
Randstad Professionals
Sinclair Broadcast Group
Summit Home Remodeling
T. Rowe Price
The Sherwin Williams Paint Company
Travelers
U.S. Army
U.S. Census Bureau
U.S. Marine Corps
U.S. Patent and Trademark Office
UMBC Division of Professional Studies
UMBC School of Public Policy
UMBC Training Centers
UPS
Urban Teachers
VALIC

COLLEGE OF ARTS, HUMANITIES & SOCIAL SCIENCES
14 West
Alight Solutions
American Institutes for Research
Applied Predictive Technologies
AXA Advisors
Bureau of Labor Statistics
Campbell & Company
Centers for Medicare & Medicaid Services
Columbia Academy
Continuum Behavioral Health
DHS Office of Intelligence and Analysis
FDM Group
Federal Bureau of Investigation
GlaxoSmithKline
GP Strategies
Health Care for the Homeless
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Johns Hopkins University Applied Physics Laboratory
Kennedy Krieger Institute
Legg Mason
Mosaic Community Services
RDA Corporation
Sinclair Broadcast Group
Tessco Technologies
The Y in Central Maryland
U.S. Census Bureau
U.S. Geological Survey
U.S. Marine Corps
U.S. Postal Service
Vectorworks, Inc.
Verbal Beginnings
Whiting-Turner

SCHOOL OF SOCIAL WORK
Continuum Behavioral Health
Health Care for the Homeless
Kennedy Krieger Institute
Mosaic Community Services
Vectorworks, Inc.
Verbal Beginnings
COLLEGE OF ENGINEERING & INFORMATION TECHNOLOGY

14 West
Airbnb
American Institutes for Research
AP Ventures
Applied Predictive Technologies
Asymmetrik LTD
AXA Advisors
BAE Systems
Balti Vitual
Big Huge Games
Blispay
Burdette, Koehler, Murphy & Associates, Inc. (BKM)
Campbell & Company
Centers for Medicare & Medicaid Services
Cisco
ClearEdge IT Solutions
CliftonLarsonAllen LLP
Communications-Electronics Command
Continuum Behavioral Health
Corporate Brokers
Daly Computers, Inc
DCS Corp
DHS Office of Intelligence and Analysis
Discover Financial Services
Draper
Edwards Performance Solutions
EFCO Corp
Exelon Corp. (Companies Include: Exelon Generation, BGE and Constellation)
FDM Group
Federal Bureau of Investigation
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Kratos Defense
Legg Mason
Leidos
LGS Innovations
Lockheed Martin
Mahlet Consulting
McCormick & Co.
Mind Over Machines
Mindgrub
MITRE Corporation
NAVAIR
Naval Surface Warfare Center Indian Head EOD Tech. Division
Next Century
Nielsen
Norfolk Naval Shipyard
NSA
Onyx Point, Inc.
ORISE
Parsons
PayPal
ProObject
Quevera
Raytheon
RDA Corporation
Regal PTS
Skayl
Sofiac
Stanley Black & Decker
Stratus Solutions
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FDM Group
Federal Bureau of Investigation
Geon Technologies, LLC
GlaxoSmithKline
Gray & Son, Inc.
Hughes Network Systems
IMPAQ International
Johns Hopkins University Applied Physics Laboratory

What is Big Interview?

Big Interview is an online interview training system that features a new and innovative way to help you prepare more effectively for a job interview. Training and practice are combined to help improve your interview technique and build your confidence.

You can video record your responses to pre-recorded interview questions, review and rate your responses, share them with others (professors, family members, friends, mentors) or forward them to interviews@umbc.edu for review by a Career Center representative.

Go to my.umbc.edu/go/biginterview to start your FREE account today
**14 West**  (Booth: 44)

**Representative(s):** Bill Seaman; Nicholas Hall  
14 West Mt. Vernon Place  
Baltimore, MD  21201  
talent@14west.us  

**Website:** https://14west.us/  
**College(s):** All; CoEIT; CAHSS  
**Major(s):** All Majors  
**Hiring Level:** Undergrad; Grad; Alum/Exp  
**Position Type(s):** Full-time; Intern  
**Intern Semester:** Spring; Summer

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**Airbnb**  (Booth: 11)

**Representative(s):** Naomi Gabriel  
888 Brannan Street  
San Francisco, CA  94103  

**Website:** https://www.airbnb.com/careers/university  
**College(s):** CoEIT; CNMS  
**Major(s):** CMPE; CMSC; MATH  
**Hiring Level:** Undergrad; Grad  
**Position Type(s):** Full-time; Intern  
**Intern Semester:** Summer

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**Alight Solutions**  (Booth: 45)

9500 Lakeside Boulevard, Building 3  
The Woodlands, TX  77381  

**Website:** https://alight.com/  
**College(s):** CAHSS  
**Major(s):** ECON  
**Hiring Level:** Undergrad  
**Position Type(s):** Full-time  
**Position(s):** Client Specialist; Workday Specialist

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**American Institutes for Research**  (Booth: 46)

1000 Thomas Jefferson, NW  
Washington, DC  20007  
recruitment@air.org  

**Website:** www.air.org  
**College(s):** CoEIT; CNMS; CAHSS; CAHSS  
**Major(s):** Business Tech Admin; CMPE; CMSC; IS; MSSE; MATH; ECON; EDUC; EHS; ENGL; FIEC; HAPP; PHIL; POLI; PSYC; PUBL; AGNG  
**Hiring Level:** Undergrad; Grad; Alum/Exp  
**Position Type(s):** Full-time; Intern  
**Intern Semester:** Fall; Spring; Summer
Anne Arundel County Police Department  (Booth: 47)
Representative(s): Martin Freeman; Marcos Parisi
8495 Veterans Highway
Millersville, MD
mfreeman@aacounty.org
Website: https://www.aacounty.org/departments/police-department/jobs/
College(s): All
Major(s): All Majors
Hiring Level: Undergrad; Grad; Alum/Exp
Position Type(s): Full-time; Intern  Intern Semester: Fall; Spring; Summer
Position(s): Entry Level Police Officer

AP Ventures  (Booth: 24)
Representative(s): Peter Dolan (Alum); Swati Tangri
9520 Berger Road, Suite 107/109
Columbia, MD  21045
jobs@apvit.com
Website: www.apit.com
College(s): CoEIT; CNMS
Major(s): IS; MATH
Hiring Level: Grad; Alum/Exp
Position Type(s): Full-time
Position(s): Business Informatics Specialist

APGFCU  (Booth: 48)
Representative(s): Patricia Pirog
1321 E. Pulaski Highway
Edgewood, MD  21040
Website: www.apgfcu.com/careers
College(s): All
Major(s): All Majors
Hiring Level: Undergrad
Position Type(s): Full-time; Part-time; Seasonal
Position(s): Teller; Personal Banker; Call Center Representatives; Branch Management

Applied Predictive Technologies  (Booth: 52)
4250 Fairfax Drive, 11th Floor
Arlington, VA  22203
Website: www.joinapt.com
College(s): CoEIT; CNMS; CAHSS
Major(s): CMPE; CMSC; MATH; PHYS; ECON
Hiring Level: Undergrad
Position Type(s): Full-time; Intern  Intern Semester: Summer
Position(s): Software Engineer; Business Consultant
Asymmetrik LTD (Booth: 22)

Representative(s): Joe Poplawski; Juliana Pignotti
308 Sentinel Drive, Suite 400
Annapolis Junction, MD 20701
joepop@asymmetrik.com

Website: www.asymmetrik.com
College(s): CoEIT
Major(s): CMSC
Hiring Level: Undergrad; Grad; Alum/Exp
Position Type(s): Full-time; Part-time; Intern
Intern Semester: Fall; Spring; Summer
Position(s): Software Engineer

AXA Advisors (Booth: 62)

Representative(s): Phillip Fiore; Colt Miles (Alum)
phillip.fiore@axa-advisors.com

Website: https://group.axa.com/en/careers
College(s): All; CoEIT; CNMS; CAHSS
Major(s): All Majors; Business Tech Admin; MATH; ECON; FIEC; MCS; PHIL; PSYC
Hiring Level: Undergrad
Position Type(s): Full-time; Intern
Intern Semester: Summer
Position(s): Financial Advisor; Candidates for Externship Program
At AXA Advisors, we value ambition. Unlike other entry-level positions, as an AXA Advisors’ Financial Professional, you can accelerate your own success. We don’t hold anyone back - in fact, we work hard to create a culture where you move forward as fast as you’d like, not as fast as you’re told. Growing your income or responsibilities is based on one factor - you.

You’ll also find AXA Advisors offers flexibility and a work-life balance most financial careers don’t - you can make that family commitment or get in that workout in the morning. You will have access to the upside of working in finance but can build your career on your own terms. At AXA Advisors, you get the best of both worlds.

You will receive support that is unparalleled in the industry. To get you up and running, AXA will sponsor your pursuit of the licensing requirements, and our award-winning training curriculum is designed to meet you where you are, providing you the skills and tools you need to succeed.

AXA Advisors is a leader in helping individuals and businesses address their financial goals through financial strategies, investment services and risk management. With more than 40 branches across the country employing approximately 5,000 financial professionals, AXA Advisors is committed to a workplace that is diverse, inclusive and merit-based.

If this sounds like a place where you would like to launch a career, CONTACT US TODAY!
<table>
<thead>
<tr>
<th>Company</th>
<th>Booth:</th>
<th>Event Sponsor</th>
<th>Representative(s)</th>
<th>Website</th>
<th>College(s):</th>
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<th>Hiring Level:</th>
<th>Position Type(s):</th>
<th>Intern Semester:</th>
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<td>BAE Systems</td>
<td>19 &amp; 20</td>
<td>Freshmen Friendly</td>
<td>Bruce Williams; Mike Hanlon; Daniel Barvenik; Tim Estell; Ryan Johnston (Alum); Tricia Correia</td>
<td><a href="https://www.baesystems.com/en/home">https://www.baesystems.com/en/home</a></td>
<td>CoEIT; CNMS</td>
<td>All IT/Computer Majors; CMPE; CMSC; ENEE; ENGM; IS; ENME; MSSE; MATH; PHYS</td>
<td>Undergrad; Grad; Alum/Exp</td>
<td>Full-time; Part-time; Intern; Co-op</td>
<td>Fall; Spring; Summer</td>
<td>Quality Assurance</td>
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<tr>
<td>Balti Virtual</td>
<td>53</td>
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<td>Zoe Nardo</td>
<td><a href="http://www.baltivirtual.com">www.baltivirtual.com</a></td>
<td>CoEIT</td>
<td>All Engineering Majors</td>
<td>Undergrad</td>
<td>Intern</td>
<td>Fall; Spring</td>
<td>Quality Assurance</td>
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<tr>
<td>Baltimore County Police Department</td>
<td>54</td>
<td>Freshmen Friendly</td>
<td>Officer Shelley Knox; Officer John Mitchell</td>
<td><a href="http://www.joinbaltimorecountypd.com">www.joinbaltimorecountypd.com</a></td>
<td>All</td>
<td>All Majors</td>
<td>Undergrad; Grad; Alum/Exp</td>
<td>Full-time</td>
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<td>Police Officer</td>
</tr>
<tr>
<td>Big Huge Games</td>
<td>5</td>
<td>Freshmen Friendly</td>
<td>Lauren Catherine; Lauren Catherine</td>
<td><a href="http://bighugegames.com/careers">http://bighugegames.com/careers</a></td>
<td>CoEIT</td>
<td>All IT/Computer Majors</td>
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<td>Blispay</td>
<td>6</td>
<td>Craig Offutt (Alum); Matt Hamel (Alum)</td>
<td><a href="https://blispay.com">https://blispay.com</a></td>
<td>CoEIT</td>
<td>CMPE; CMSC; ENEE</td>
<td>Undergrad; Grad; Alum/Exp</td>
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<td>Full-time; Intern; Spring; Summer</td>
<td>Software Engineer</td>
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<tr>
<td>Burdette, Koehler, Murphy &amp; Associates, Inc. (BKM)</td>
<td>7</td>
<td>Stephaney Barth; Mike Gillium (Alum)</td>
<td><a href="http://www.bkma.com">www.bkma.com</a></td>
<td>CoEIT</td>
<td>ENEE; ENGM; ENME</td>
<td>Undergrad; Grad; Alum/Exp</td>
<td>Spring; Summer</td>
<td>Full-time; Part-time; Seasonal; Intern</td>
<td>Mechanical Engineer Intern; Mechanical Engineer/Designer; Electrical Engineer/Designer</td>
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<td>Bureau of Labor Statistics</td>
<td>56</td>
<td></td>
<td><a href="http://www.bls.gov/">http://www.bls.gov/</a></td>
<td>All; CNMS; CAHSS</td>
<td>All Majors; MATH; ECON</td>
<td>Undergrad; Grad; Alum/Exp</td>
<td></td>
<td>Full-time</td>
<td>Economist; Statistician; Mathematical Statistician; Other</td>
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<tr>
<td>Campbell &amp; Company</td>
<td>122</td>
<td>Andrea Harmon; Rebecca Martin</td>
<td><a href="https://www.campbell.com/">https://www.campbell.com/</a></td>
<td>CoEIT; CNMS; CAHSS</td>
<td>Business Tech Admin; CMPE; CMSC; IS; MSSE; MATH; ECON; FIEC</td>
<td>Undergrad; Grad; Alum/Exp</td>
<td>Fall; Spring; Summer</td>
<td>Full-time; Intern</td>
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<td>CareFirst BlueCross BlueShield</td>
<td>64</td>
<td>Beverly League; Reggie Durr; Neal Wesloski; Todd Lundberg</td>
<td><a href="http://www.carefirst.com">www.carefirst.com</a></td>
<td>CNMS; CAHSS</td>
<td>Business Tech Admin; CMPE; CMSC; IS; MSSE; MATH; ECON; FIEC</td>
<td>Grad</td>
<td></td>
<td>Full-time; Intern</td>
<td>Please visit our website at <a href="http://www.carefirst.com">www.carefirst.com</a></td>
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<td><strong>Centers for Medicare &amp; Medicaid Services</strong>  (Booth: 57)</td>
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</tr>
</tbody>
</table>
| **Address:** 7500 Security Boulevard  
Baltimore, MD 21244 | |
| **Website:** www.cms.gov/CareersatCMS | |
| **College(s):** CoEIT; CNMS; CAHSS; CAHSS | |
| **Major(s):** IS; MATH; ECON; GERO; HAPP; PUBL; AGNG | |
| **Hiring Level:** Undergrad; Grad; Alum/Exp | |
| **Position Type(s):** Full-time; Intern  
**Intern Semester:** Fall; Spring; Summer | |

<table>
<thead>
<tr>
<th><strong>Central Intelligence Agency</strong>  (Booth: 58)</th>
<th>Freshmen Friendly</th>
</tr>
</thead>
</table>
| **Representative(s):** Brad  
CIA, Recruitment Center  
Washington, DC 20505 | |
| **Website:** https://www.cia.gov/ | |
| **College(s):** All | |
| **Major(s):** All Majors | |
| **Hiring Level:** Undergrad; Grad; Alum/Exp | |
| **Position Type(s):** Full-time; Intern  
**Intern Semester:** Fall; Spring; Summer | |
| **Position(s):** Variety of Multiple Full-time and Intern Opportunities | |

<table>
<thead>
<tr>
<th><strong>Chesapeake Bay Foundation</strong>  (Booth: 81)</th>
<th>Career Center Partner</th>
</tr>
</thead>
</table>
| **Representative(s):** Justine Fernen (Alum); Kristen Diggs; Jen Donnelly  
6 Herndon Avenue  
Annapolis, MD 21403 | |
| **Website:** www.cbf.org | |
| **College(s):** CNMS | |
| **Hiring Level:** Undergrad; Grad | |
| **Position Type(s):** Full-time; Part-time; Seasonal; Intern  
**Intern Semester:** Summer | |

| **Cisco**  (Booth: 8) | |
|------------------------||
| **Representative(s):** Dr. Yatish Joshi (Alum)  
8135 Maple Lawn Boulevard  
Fulton, MD 20759  
yatisjos@cisco.com | |
| **Website:** www.cisco.com | |
| **College(s):** CoEIT | |
| **Major(s):** All IT/Computer Majors; CMPE; CMSC; IS | |
| **Hiring Level:** Undergrad; Grad; Alum/Exp | |
| **Position Type(s):** Full-time; Part-time; Intern  
**Intern Semester:** Fall; Spring; Summer | |
| **Position(s):** Software Engineer | |

<table>
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<tr>
<th><strong>ClearEdge IT Solutions</strong>  (Booth: 4)</th>
<th>Freshmen Friendly</th>
</tr>
</thead>
</table>
| **Representative(s):** Kevin Buckley  
10620 Guilford Road, Suite 200  
Jessup, MD 20794  
careers@clearedgeit.com | |
| **Website:** www.clearedgeit.com | |
| **College(s):** CoEIT | |
| **Major(s):** CMSC; IS | |
| **Hiring Level:** Undergrad; Alum/Exp | |
| **Position Type(s):** Full-time; Intern | |
**CliftonLarsonAllen LLP** (Booth: 12)

**Representative(s):** Tram Jewett (Alum); Anita Kam  
6406 Ivy Lane, Suite 200  
Greenbelt, MD 20770

**Website:** www.claconnect.com  
**College(s):** CoEIT  
**Major(s):** IS  
**Hiring Level:** Undergrad; Grad  
**Position Type(s):** Full-time

---

**Columbia Academy** (Booth: 66)

**Representative(s):** Maria Kirby (Alum)  
7425 Maple Lawn Boulevard  
Fulton, MD 20759  
employment@columbiaacademy.com

**Website:** www.columbiaacademy.com  
**College(s):** CAHSS  
**Hiring Level:** Grad; Alum/Exp  
**Position Type(s):** Full-time; Part-time; Seasonal  
**Intern Semester:** Fall; Spring; Summer  
**Position(s):** Elementary and Middle School Teacher; Preschool Teacher; Infant and Toddler Teacher; Teacher's Aide

---

**Communications-Electronics Command** (Booth: 39)

**Representative(s):**  
6585 Surveillance Loop, Building 6002  
Aberdeen Proving Ground, MD 21005  
usarmy.apg.cecom.mbx.careers@mail.mil

**Website:** https://www.army.mil/cecom  
**College(s):** All; CoEIT  
**Major(s):** All Majors; Business Tech Admin; CMPE; CMSC; IS  
**Hiring Level:** Undergrad; Grad; Alum/Exp  
**Position Type(s):** Full-time; Intern

---

**Continuum Behavioral Health** (Booth: 67)

**Representative(s):** Marc Rose; Meghan Hoffman  
1651 Old Meadow Road, Suite 600  
McLean, VA 22102  
mrose@continuumgroup.net

**Website:** www.behavioralhealthservices.net  
**College(s):** All; CoEIT; CNMS; CAHSS; CSW; CAHSS  
**Major(s):** All Majors; SOWK; AGNG  
**Hiring Level:** Undergrad; Grad; Alum/Exp  
**Position Type(s):** Full-time; Part-time  
**Position(s):** Registered Behavior Technician; Board Certified Behavior Analyst
Corporate Brokers  (Booth: 68)

Representative(s):  Anne Riddle; Christopher Toll
170 Jennifer Road, Suite 230
Annapolis, MD 21401

Website: www.corporatebrokers.com

College(s): All; CoEIT
Major(s): All Majors
Hiring Level: Undergrad; Grad; Alum/Exp
Position Type(s): Full-time; Part-time

Daly Computers, Inc  (Booth: 69)

Representative(s): Sharon Red
22521 Gateway Center Drive
Clarksburg, MD 20871
melody.voress@daly.com

Website: daly.com

College(s): CoEIT
Hiring Level: Undergrad; Grad
Position Type(s): Full-time; Part-time; Seasonal
Position(s): Installer

DCS Corp  (Booth: 70)

Representative(s): Bret Kellihan
6909 Metro Park Drive, Suite 500
Alexandria, VA 22310

Website: https://careers.dcscorp.com/

College(s): CoEIT
Major(s): CMPE; CMSC; ENEE; MSSE
Hiring Level: Undergrad
Position Type(s): Full-time; Intern
Intern Semester: Spring; Summer
Position(s): Entry level Engineering

Denver Fellows  (Booth: 71)

Representative(s): Maureen Malcolm
780 Grant Street
Denver, CO 80203
denver_fellows@dpsk12.org

Website: www.denverfellows.com

College(s): All
Major(s): All Majors
Hiring Level: Undergrad; Grad; Alum/Exp
Position Type(s): Full-time
Position(s): Educator- Small Group Instruction (Math or Literacy)
DHS Office of Intelligence and Analysis  (Booth: 72)

Representative(s):  Akua Hall; Evan Matos
NAC 19-124-4
Washington, DC  20528

Website:  www.dhs.gov

College(s):  CoEIT; CAHSS
Major(s):  CMPE; CMSC; ENEE; ECON; FIEC; HIST; IMDA; POLI; SOCY

Hiring Level:  Undergrad; Grad; Alum/Exp

Position Type(s):  Full-time; Intern  Intern Semester:  Summer

Discover Financial Services  (Booth: 2)

Representative(s):  Kris Bajkowski; Olga Zhornitsky
2500 Lake Cook Road
Riverwoods, IL  60015

Website:  mydiscovercareer.com

College(s):  CoEIT; CNMS
Major(s):  Business Tech Admin; CMPE; CMSC; ENGM; HCC; IS; MSSE; BINF; MATH

Hiring Level:  Undergrad

Position Type(s):  Full-time; Intern  Intern Semester:  Summer

Position(s):  Application Developer; Data Engineer; Cybersecurity or Network Security Analyst; Infrastructure Services Engineer; Project Manager, Scrum Master, Business Analyst

DMG Securities  (Booth: 73)

Representative(s):  James Guntle
746 Walker Road, Suite 10
Great Falls, VA 22066
DMGSEC@DMGSECURITIES.COM

Website:  www.dmgsecurities.com

College(s):  All
Major(s):  All Majors

Hiring Level:  Undergrad

Position Type(s):  Full-time

Position(s):  Stockbroker Trainee/Account Executive

Draper  (Booth: 74)

Representative(s):  Ashley Joyce; Curtis Walker
555 Technology Square
Cambridge, MA  0

Website:  www.draper.com

College(s):  CoEIT; CNMS
Major(s):  CMPE; CMSC; ENEE; HCC; IS; ENME; MSSE; MOCB; PHYS

Hiring Level:  Undergrad; Grad; Alum/Exp

Position Type(s):  Full-time; Seasonal; Intern; Co-op  Intern Semester:  Fall; Spring; Summer
Drug Enforcement Administration  (Booth: 75)
Representative(s): NaKeiya Meade; Jerome Sampson
800 K Street, NW
Washington, DC  20001
jerome.t.sampson@usdoj.gov
Website: www.dea.gov
College(s): All
Major(s): All Majors
Hiring Level: Undergrad
Position Type(s): Full-time
Position(s): Special Agent

Dunbar Armored Inc  (Booth: 76)
Representative(s): Shannon Byers; Chris Robinson
50 Schilling Road
Hunt Valley, MD  21031
shannon.byers@dunbararmored.com
Website: www.dunbararmored.com/careers
College(s): All
Major(s): All Majors
Hiring Level: Undergrad; Grad; Alum/Exp
Position Type(s): Full-time; Part-time

Edwards Performance Solutions  (Booth: 77)
Representative(s): Lisa Palma; Miraie Ishak (Alum); David Lechert
6085 Marshalee Drive, Suite 140
Elkridge, MD  21075
Website: www.edwps.com
College(s): CoEIT
Hiring Level: Undergrad; Grad; Alum/Exp
Position Type(s): Full-time; Intern  Intern Semester: Fall; Spring
Position(s): Jr. Cybersecurity Consultant; Service Desk Technician

EFCO Corp  (Booth: 78)
Representative(s): Eugene Kogan; Zack Montgomery
14405 Laurel Place, Suite 312
Laurel, MD  20707
eugene.kogan@efcoforms.com
Website: https://www.efcoforms.com/
College(s): CoEIT
Major(s): ENCE; ENME
Hiring Level: Undergrad; Grad; Alum/Exp
Position Type(s): Full-time
Position(s): Engineer in Training; Territory manager
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<th>Major(s)</th>
<th>Hiring Level</th>
<th>Position(s)</th>
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<tr>
<td>Enterprise Holdings</td>
<td>65</td>
<td>Freshmen Friendly</td>
<td>Elizabeth Hardesty</td>
<td>701 Wedeman Avenue, Linthicum, MD 21090</td>
<td><a href="mailto:elizabeth.k.hardesty@ehi.com">elizabeth.k.hardesty@ehi.com</a></td>
<td><a href="http://www.go.enterprise.com">www.go.enterprise.com</a></td>
<td>All</td>
<td>All Majors</td>
<td>Undergrad; Alum/Exp</td>
<td>Management Trainee; Management Internship; Customer Service</td>
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<td>Exelon Corp. (Companies Include: Exelon Generation, BGE &amp; Constellation)</td>
<td>49 &amp; 50</td>
<td></td>
<td></td>
<td>10 S Dearborn Street, Chicago, IL 60603</td>
<td></td>
<td><a href="http://www.exeloncorp.com/careers">http://www.exeloncorp.com/careers</a></td>
<td>CoEIT</td>
<td>ENCE; CMPE; ENEE; ENME</td>
<td>Undergrad</td>
<td>Intern; Intern Semester: Summer; 2019 Exelon Summer Engineering Internship</td>
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<tr>
<td>FDM Group</td>
<td>83</td>
<td>Career Center Partner Freshmen Friendly</td>
<td>Deana Carter</td>
<td>1805 Library Street, Reston, VA 20190</td>
<td><a href="mailto:Deana.Carter@FDMgroup.com">Deana.Carter@FDMgroup.com</a></td>
<td><a href="http://www.FDMGroup.com">www.FDMGroup.com</a></td>
<td>CoEIT; CNMS; CAHSS</td>
<td>All Engineering Majors; MATH; PHYS; ECON; ENGL; FIEC; HIST; IMDA; ISD; PHIL; POLI; PSYC</td>
<td>Undergrad; Alum/Exp</td>
<td>IT Consultant; Junior Data Analyst; Junior DevOps Software Engineer; Junior IT Service Manager; Junior Software Developer</td>
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<td>Federal Bureau of Investigation</td>
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<td>Freshmen Friendly</td>
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<td><a href="https://www.fbijobs.gov/">https://www.fbijobs.gov/</a></td>
<td>All; CoEIT; CNMS; CAHSS</td>
<td>All Majors</td>
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<td>Firaxis Games</td>
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<td><a href="http://www.firaxis.com">www.firaxis.com</a></td>
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<td>CoEIT</td>
<td>CMPE; CMSC; MSSE</td>
<td>Alum/Exp</td>
<td>Full-time</td>
<td>Online Services Engineer; Tools Programmer; UI Programmer</td>
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<tr>
<td>G3 Technologies, Inc.</td>
<td>23</td>
<td><a href="http://www.g3ti.net">www.g3ti.net</a></td>
<td>Kristine Hunt; Yvonne Merryweather</td>
<td>CoEIT</td>
<td>CMPE; CMSC; ENEE; MSSE</td>
<td>Undergrad; Grad; Alum/Exp</td>
<td>Full-time</td>
<td>Application Software Engineer; Digital Hardware Engineer; Digital Signal Processing Engineer; Embedded Software Engineer; FPGA Engineer; RF Hardware Engineer; Test and Quality Assurance Engineer</td>
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<tr>
<td>GE Appliances, a Haier Company</td>
<td>59</td>
<td><a href="http://www.geappliances.com">www.geappliances.com</a></td>
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<td>CoEIT</td>
<td>CMPE; CMSC; ENEE; ENME</td>
<td>Undergrad</td>
<td>Co-op</td>
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<td>GEICO</td>
<td>63</td>
<td><a href="http://geico.jobs">geico.jobs</a></td>
<td>Daneil Moodie; Natasha Young</td>
<td>All</td>
<td>All Majors</td>
<td>Undergrad; Grad; Alum/Exp</td>
<td>Full-time; Intern</td>
<td>Intern Semester: Summer</td>
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General Dynamic Information Technology (Booth: 124)
15036 Conference Center Drive
Chantilly, VA 20151
Website: www.gdit.com
College(s): CoEIT
Major(s): All IT/Computer Majors; Business Tech Admin; CMPE; IS; MSSE
Hiring Level: Undergrad; Grad; Alum/Exp
Position Type(s): Full-time; Intern
Intern Semester: Summer
Position(s): Technical Internship; Business Internship; Cyber Security; Clearance Pipeline; Software Engineering/Development

General Dynamics Mission Systems (Booth: 123)
Event Sponsor
Website: www.gdmissionsystems.com/careers
College(s): CoEIT
Hiring Level: Undergrad; Grad; Alum/Exp
Position Type(s): Full-time; Intern
Position(s): Software Engineer

Geon Technologies, LLC (Booth: 85)
Representative(s): Chris Harne; Joshua Schindehette
charne@geontech.com
Website: www.geon.tech
College(s): CoEIT; CNMS
Major(s): CMPE; CMSC; ENEE; IS; MSSE; MATH; PHYS
Hiring Level: Undergrad; Grad; Alum/Exp
Position Type(s): Full-time; Intern
Intern Semester: Spring; Summer
Position(s): Hardware Engineer; Software Engineer

GlaxoSmithKline (Booth: 14)
Freshmen Friendly
Representative(s): Patrick Sheehy; Naomi McKoy
9910 Belward Campus Drive
Rockville, MD 20850
gms.rockvillerecruitment@gsk.com
Website: www.gsk.com/careers
College(s): CoEIT; CNMS; CAHSS
Major(s): AGNG
Hiring Level: Undergrad; Grad; Alum/Exp
Position Type(s): Full-time; Intern; Co-op
Intern Semester: Fall; Spring; Summer

GP Strategies (Booth: 86)
Representative(s): Nicole Dunkle; Aimee Benica
11000 Broken Land Parkway
Columbia, MD 21044
Website: www.gpstrategies.com
College(s): CoEIT; CAHSS
Hiring Level: Undergrad; Grad; Alum/Exp
Position Type(s): Full-time; Part-time
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<tr>
<th>Company Name</th>
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<tr>
<td><strong>Gray &amp; Son, Inc.</strong></td>
<td>15</td>
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<tr>
<td><strong>Representative(s):</strong></td>
<td>Diane Carter; Anita Hicks</td>
</tr>
<tr>
<td>430 W. Padonia Road</td>
<td></td>
</tr>
<tr>
<td>Timonium, MD 21093</td>
<td></td>
</tr>
<tr>
<td><a href="mailto:jobs@graynson.com">jobs@graynson.com</a></td>
<td></td>
</tr>
<tr>
<td><strong>Website:</strong> graynson.com</td>
<td></td>
</tr>
<tr>
<td><strong>College(s):</strong></td>
<td>CoEIT; CNMS</td>
</tr>
<tr>
<td><strong>Hiring Level:</strong></td>
<td>Undergrad; Alum/Exp</td>
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<tr>
<td><strong>Position Type(s):</strong></td>
<td>Intern</td>
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<tr>
<td><strong>Freshmen Friendly</strong></td>
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<table>
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<tr>
<th>Company Name</th>
<th>Booth:</th>
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<tbody>
<tr>
<td><strong>Hajoca Corporation</strong></td>
<td>87</td>
</tr>
<tr>
<td><strong>Representative(s):</strong></td>
<td>Devin Wallace; Jessica Neumyer</td>
</tr>
<tr>
<td>2001 Joshua Road</td>
<td></td>
</tr>
<tr>
<td>Lafayette Hill, PA 19444</td>
<td></td>
</tr>
<tr>
<td><a href="mailto:maria.coppa@hajoca.com">maria.coppa@hajoca.com</a></td>
<td></td>
</tr>
<tr>
<td><strong>Website:</strong> <a href="http://www.hajoca.com">www.hajoca.com</a></td>
<td></td>
</tr>
<tr>
<td><strong>College(s):</strong></td>
<td>All</td>
</tr>
<tr>
<td><strong>Major(s):</strong></td>
<td>All Majors</td>
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<td><strong>Hiring Level:</strong></td>
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<td><strong>Position Type(s):</strong></td>
<td>Full-time</td>
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<tr>
<td><strong>Position(s):</strong></td>
<td>Management Trainee</td>
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<tr>
<td><strong>Havtech</strong></td>
<td>88</td>
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<td><strong>Website:</strong> <a href="https://www.havtech.com/">https://www.havtech.com/</a></td>
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<td><strong>College(s):</strong></td>
<td>CoEIT</td>
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<td><strong>Major(s):</strong></td>
<td>ENME</td>
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<td><strong>Hiring Level:</strong></td>
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<td><strong>Position Type(s):</strong></td>
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<tr>
<td><strong>Position(s):</strong></td>
<td>Applications Engineer; Intern</td>
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<th>Company Name</th>
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<tr>
<td><strong>Health Care for the Homeless</strong></td>
<td>29</td>
</tr>
<tr>
<td><strong>Representative(s):</strong></td>
<td>Tosha Hershey; Tria Lee</td>
</tr>
<tr>
<td>421 Fallsway</td>
<td></td>
</tr>
<tr>
<td>Baltimore, MD 21202</td>
<td></td>
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<tr>
<td><strong>Website:</strong> <a href="http://www.hchmd.org">www.hchmd.org</a></td>
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<tr>
<td><strong>College(s):</strong></td>
<td>CoEIT; CAHSS; CSW</td>
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<tr>
<td><strong>Major(s):</strong></td>
<td>Business Tech Admin; IS; MSSE; HAPP; SOWK</td>
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<td><strong>Hiring Level:</strong></td>
<td>Alum/Exp</td>
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<tr>
<td><strong>Position Type(s):</strong></td>
<td>Full-time</td>
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<tr>
<td><strong>Position(s):</strong></td>
<td>Therapist Case Manager; Behavioral Health Therapist; Health Information Systems Administrator; Client Information Manager</td>
</tr>
</tbody>
</table>
Howard County Police Department (Booth: 89)

Representative(s): Kim Bennett; Jeremy Zhou
3410 Courthouse Drive
Ellicott City, MD  21043
recruitment@howardcountymd.gov

Website: www.hcpd.org
College(s): All
Major(s): All Majors
Hiring Level: Undergrad; Grad; Alum/Exp
Position Type(s): Full-time; Intern
Position(s): Police Officer; Civilian positions

Hughes Network Systems (Booth: 90)

Representative(s): Eric Ashbaug
11717 Exploration Lane
Germantown, MD  20876

Website: www.hughes.com
College(s): CoEIT; CNMS
Major(s): All IT/Computer Majors; CMPE; ENEE; IS; MSSE; MATH
Hiring Level: Undergrad; Grad
Position Type(s): Full-time; Intern  Intern Semester: Summer
Position(s): Entry Level Software Engineer, Hardware Engineer, Systems Engineer, and Network Engineer

IMPAQ International (Booth: 84)

Representative(s): Emily Lattin; Peter Morrison (Alum)
10420 Little Patuxent Parkway, Suite 300
Columbia, MD  21042

Website: www.impaqint.com
College(s): All; CoEIT; CNMS; CAHSS
Major(s): All Majors; MATH; ECON; HAPP; POLI; PUBL
Hiring Level: Undergrad
Position Type(s): Full-time
Position(s): Analyst; Data Analyst

Intralox (Booth: 17)

Website: www.intralox.com
College(s): CoEIT
Major(s): ENME
Hiring Level: Undergrad
Position Type(s): Full-time; Intern  Co-op  Intern Semester: Fall; Spring; Summer

Jai Medical Systems Managed Care Organization, Inc. (Booth: 91)

Representative(s): Colleen Raymonda; Landy Castillo
301 International Circle
Hunt Valley, MD  21030

Website: jaimedicalsystems.com
College(s): All
Major(s): All Majors
Hiring Level: Undergrad; Grad; Alum/Exp
Position Type(s): Full-time
Entry-level Position Perfect for Students

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Please apply for the Clinical Assistant position online at www.kennedykrieger.org/careers
Keyword: Clinical Assistant I

Applicants with questions may contact Rebecca Vaitukaitis, Recruiter at Vaituk@kennedykrieger.org or by phone: 443-923-9184 EOE, M/F/D/V
**Kennedy Krieger Institute**  (Booth: 61)  
Representative(s):  Kate Sheckells; Rebecca Vaitukaitus (Alum)
2931 E. Biddle Street
Baltimore, MD  21213
Website:  www.kennedykrieger.org
College(s):  CNMS; CAHSS; CSW
Major(s):  SOWK
Hiring Level:  Undergrad; Grad; Alum/Exp
Position Type(s):  Full-time; Part-time
Position(s):  Clinical Assistant; Program Aide; Care Center Specialist; Research Assistant; Social Worker; Assistant Teacher; Child Care Teacher

**Kratos Defense**  (Booth: 93)
12515 Academy Ridge View
Colorado Springs, CO  80921
Website:  http://www.kratosdefense.com/
College(s):  CoEIT
Major(s):  CMPE; CMSC; ENEE; MSSE
Hiring Level:  Undergrad; Grad; Alum/Exp
Position Type(s):  Full-time; Intern; Co-op  **Intern Semester:**  Fall; Spring; Summer
Position(s):  Software Engineer; Systems Engineer; Developer; Intern

**Legg Mason**  (Booth: 94)
Representative(s):  Sarah Ferguson
100 International Drive
Baltimore, MD  21202
LMTalentAcquisition@leggmason.com
Website:  https://www.leggmason.com/
College(s):  CoEIT; CNMS; CAHSS
Major(s):  All IT/Computer Majors; MATH; ECON; FIEC
Hiring Level:  Undergrad; Alum/Exp
Position Type(s):  Full-time; Intern  **Intern Semester:**  Summer
Position(s):  Technology Internships; Data Science Internships; Technology Full Time Positions; Finance Full Time Positions

**Leidos**  (Booth: 30)  
Representative(s):  Amy Roberts (Alum)
Website:  jobs.leidos.com
College(s):  CoEIT
Major(s):  All IT/Computer Majors
Hiring Level:  Undergrad; Alum/Exp
Position Type(s):  Full-time; Intern  **Intern Semester:**  Summer
Position(s):  Software Developer; Software Engineer; Business Analyst; Systems Engineer; Network Engineer; Application Development; Information Security; Software Test Engineer
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- Aerospace Engineering
- Computer Engineering
- Systems Engineering
- Electrical Engineering
- Biological Sciences
- Cybersecurity
- Civil Engineering
- Mechanical Engineering
- Business

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jobs.leidos.com

---

LGS Innovations (Booth: 42)

11300 Westmoor Circle, Building 9
Westminster, CO  80021
Website: www.lgsinnovations.com
College(s): CoEIT; CNMS
Major(s): CMPE; CMSC; ENEE; PHYS
Hiring Level: Undergrad; Grad; Alum/Exp
Position Type(s): Full-time; Intern
Intern Semester: Summer

---

Live Casino & Hotel (Booth: 95)

Representative(s): Nya Shade; Christina Jordan
Website: www.livecasinohotel.com
College(s): All
Major(s): All Majors
Hiring Level: Undergrad; Alum/Exp
Position Type(s): Full-time
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<th>Hiring Level</th>
<th>Position Type(s)</th>
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<tbody>
<tr>
<td>Lockheed Martin</td>
<td>51</td>
<td>Kyle Whitmer; Anna Stephenson; Dan Getachew</td>
<td><a href="http://www.lockheedmartinjobs.com">www.lockheedmartinjobs.com</a></td>
<td>CoEIT; CNMS</td>
<td>CMPE; CMSC; ENEE; ENME; MATH; PHYS</td>
<td>Undergrad; Grad</td>
<td>Full-time; Intern</td>
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<tr>
<td>Mahlet Consulting</td>
<td>96</td>
<td>Kyle Whitmer; Anna Stephenson; Dan Getachew</td>
<td><a href="http://www.mahletconsulting.com">www.mahletconsulting.com</a></td>
<td>CoEIT; CNMS</td>
<td>CMPE; CMSC; ENEE; MSSE; PHYS</td>
<td>Undergrad; Grad</td>
<td>Full-time; Intern</td>
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<tr>
<td>Maryland Judiciary</td>
<td>26</td>
<td>Gail Coleman-Terry</td>
<td><a href="http://www.mdcourts.gov/careers">www.mdcourts.gov/careers</a></td>
<td>All</td>
<td>All Majors</td>
<td>Undergrad; Grad; Alum/Exp</td>
<td>Full-time</td>
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<tr>
<td>McCormick &amp; Co.</td>
<td>25</td>
<td>Tina Kline; Thomas Walter</td>
<td><a href="http://www.mccormick.com">www.mccormick.com</a></td>
<td>CoEIT; CNMS</td>
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<td>Undergrad</td>
<td>Intern</td>
<td>Summer 2019 Intern</td>
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<tr>
<td>MileOne Autogroup</td>
<td>97</td>
<td>Tina Kline; Thomas Walter</td>
<td>mileonejobs.com</td>
<td>All</td>
<td>All Majors</td>
<td>Undergrad; Grad; Alum/Exp</td>
<td>Full-time; Part-time; Seasonal; Intern</td>
<td>Fall; Spring; Summer; Brand Ambassador; Sales Associate</td>
</tr>
</tbody>
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- Finance
- Accounting
- Cyber
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Mind Over Machines (Booth: 104)
Representative(s): Brenda L. Kahler
10451 Mill Run Circle, Suite 900
Owings Mills, MD 21117
bkahler@mindovermachines.com
Website: www.mindovermachines.com
College(s): CoEIT
Major(s): All IT/Computer Majors
Hiring Level: Undergrad; Grad; Alum/Exp
Position Type(s): Full-time; Intern
Intern Semester: Spring; Summer
Position(s): Consultant/Software Developer

Mindgrub (Booth: 37)
Representative(s): Sean Pennington; Mark Milleker
1215 E Fort Avenue, Suite 200
Baltimore, MD 21230
Website: www.mindgrub.com
College(s): CoEIT
Major(s): CMPE; CMSC; HCC
Hiring Level: Undergrad
Position Type(s): Full-time; Part-time; Seasonal; Intern
Intern Semester: Fall; Spring; Summer
Position(s): Associate Software Engineer

MITRE Corporation (Booth: 98)
202 Burlington Road
Bedford, MA
Website: www.mitre.org
College(s): CoEIT
Hiring Level: Undergrad; Grad
Position Type(s): Full-time; Part-time; Intern; Co-op
Intern Semester: Fall; Spring; Summer

Montgomery County Police (Booth: 28)
Representative(s): Melissa Coligan; Ana Hester
100 Edison Park Drive
Gaithersburg, MD 20878
ana.hester@montgomerycountymd.gov
Website: www.joinmcp.com
College(s): All
Major(s): All Majors
Hiring Level: Undergrad; Grad; Alum/Exp
Position Type(s): Full-time; Part-time; Intern
Position(s): Police Officer Candidate; Cadet; Intern
Montgomery County Police Dept  (Booth: 99)

Representative(s): Police Recruiter; ECC Recruiter
9-1-1 Emergency Communications Center, 100 Edison Park Drive
Gaithersburg, MD  20878

Website: www.joinmcp.com

College(s): All
Major(s): All Majors
Hiring Level: Undergrad; Grad; Alum/Exp
Position Type(s): Full-time; Part-time; Intern  Intern Semester: Fall; Spring; Summer
Position(s): Police Officer; Police Dispatcher/Call Taker; Cadet; Intern

Morgan Stanley  (Booth: 40)

Representative(s): Kaitlyn Hays; Freya Bayer; Zalandria Spann
1300 Thames Street
Baltimore, MD  21230
opscolrec@morganstanley.com

Website: www.morganstanley.com/careers

College(s): All
Major(s): All Majors
Hiring Level: Undergrad
Position Type(s): Full-time; Intern  Intern Semester: Summer
Position(s): Operations Full-Time Analyst; Operations Summer Analyst; Finance Full-Time Analyst; Finance Summer Analyst

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Internship opportunities for undergraduate and graduate students

Questions? Email opscolrec@morganstanley.com

Morgan Stanley

Morgan Stanley is an equal opportunity employer committed to diversifying its workforce (M/F/Disability/Vet).
Mosaic Community Services  (Booth: 100)
Representative(s):  Latonya Dukes; Bridgett Tanner  
Website: mosaicnc.org
College(s):  CAHSS; CSW  
Major(s):  SOWK  
Hiring Level:  Undergrad  
Position Type(s):  Full-time; Part-time  
Position(s):  Residential Counselor; Case Manager; Residential Rehabilitation Assistant; Program Coordinator

NAVAIR  (Booth: 101)
22095 Fortin Circle, Building 1489 - Room 206A  
Paxtuxent River, MD  20670  
Website: https://jobs.navair.navy.mil
College(s):  CoEIT; CNMS  
Hiring Level:  Undergrad; Grad  
Position Type(s):  Full-time  
Position(s):  Aerospace Engineer; Mechanical Engineer; Computer Science Engineer; Logistics

Naval Surface Warfare Center Indian Head EOD Technology Division  (Booth: 121)
Representative(s):  Lisa Robey  
2008 Stump Neck Road, Bldg 2008 - Room 120  
Indian Head, MD  20640  
Website: http://www.navsea.navy.mil/Home/Warfare-Centers/NSWC-Indian-Head-EOD-Technology/Career-Opportunities/  
College(s):  CoEIT; CNMS  
Major(s):  All Engineering Majors; CHEM; MATH; APMB; PHYS  
Hiring Level:  Undergrad; Grad; Alum/Exp  
Position Type(s):  Full-time; Intern  
Intern Semester:  Fall; Spring; Summer  
Position(s):  Engineer or Scientist

NewDay USA  (Booth: 105)
Representative(s):  Emily Crowley; Victoria Bednarek  
8160 Maple Lawn Boulevard  
Fulton, MD  20759  
resumes@newdayusa.com  
Website: www.newdaycareers.com  
College(s):  All  
Major(s):  All Majors  
Hiring Level:  Undergrad; Alum/Exp  
Position Type(s):  Full-time; Intern  
Intern Semester:  Spring  
Position(s):  Account Executive; Credit Analyst; Accelerated Underwriter Program; NewDay USA Intern
<table>
<thead>
<tr>
<th>Next Century (Booth: 41)</th>
<th>Nielsen (Booth: 141)</th>
</tr>
</thead>
</table>
| **Representative(s):** Romina Nally; Lauren Fowler  
2701 Technology Drive  
Annapolis Junction, MD 20701  
careers@nextcentury.com  
**Website:** www.nextcentury.com  
**College(s):** CoEIT  
**Hiring Level:** Undergrad; Grad; Alum/Exp  
**Position Type(s):** Full-time; Intern  
**Intern Semester:** Summer  
**Position(s):** Jr. Java Developer; Jr. JavaScript Developer; Mid Full Stack Software Engineer; Software Engineers with TS/SCI + Poly |
| **Career Center Partner**  
**Freshmen Friendly**  
**Representative(s):**  
85 Broad Street  
New York, NY 10004  
**Website:** www.nielsen.com  
**College(s):** All; CoEIT  
**Major(s):** All Majors  
**Hiring Level:** Undergrad  
**Position Type(s):** Full-time; Intern |
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<table>
<thead>
<tr>
<th>Company</th>
<th>Booth</th>
<th>Website</th>
<th>College(s)</th>
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<th>Position Type(s)</th>
<th>Intern Semester</th>
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<tr>
<td>Norfolk Naval Shipyard</td>
<td>106</td>
<td><a href="http://www.navsea.navy.mil/Home/Shipyards/Norfolk.aspx">http://www.navsea.navy.mil/Home/Shipyards/Norfolk.aspx</a></td>
<td>CoEIT</td>
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<td>Entry level Engineer</td>
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<tr>
<td>Northrop Grumman</td>
<td>9 &amp; 10</td>
<td><a href="http://www.northropgrumman.com">www.northropgrumman.com</a></td>
<td>All</td>
<td>All Majors</td>
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<td>Full-time; Intern</td>
<td>Fall; Spring; Summer</td>
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<td>Northwestern Mutual</td>
<td>107</td>
<td><a href="http://www.nm.baltimore.com">www.nm.baltimore.com</a></td>
<td>All</td>
<td>All Majors</td>
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<td>Fall; Spring; Summer</td>
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<tr>
<td>NSA</td>
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<td><a href="http://www.intelligencecareers.gov">www.intelligencecareers.gov</a></td>
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<td>MATH</td>
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<td>Full-time; Part-time; Intern; Co-op</td>
<td>Summer</td>
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<tr>
<td>Onyx Point, Inc.</td>
<td>108</td>
<td><a href="http://www.onyxpoint.com">www.onyxpoint.com</a></td>
<td>CoEIT</td>
<td></td>
<td>Undergrad</td>
<td>Intern</td>
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It’s not only **WHAT** you do,
It’s **WHY** you do it.

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Is it a STEM field or business? Foreign language or intelligence analysis? Security or counterintelligence?

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<th>Intelligence Analysis</th>
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<td>Intelligence Collection</td>
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<td>Foreign Language Analysis</td>
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<td>Cyber</td>
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<td>Engineering and Physical Sciences</td>
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<td>Mathematical Sciences</td>
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<td>Business, Accounting and Budget</td>
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<td>Inspection, Investigation and Compliance</td>
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<td>Law and Legal Services</td>
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<td>Medical and Occupational Health</td>
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<td>Security and Law Enforcement</td>
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<td>Human Resources</td>
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<td>Education and Training</td>
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<td>General Administrative Support</td>
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<tr>
<td>Communication and Public Affairs</td>
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<tr>
<td>Infrastructure and Logistics</td>
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</tbody>
</table>

**Paid Internships, Scholarships and Co-Op**

**U.S. citizenship is required.**
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<table>
<thead>
<tr>
<th>ORISE  (Booth: 109)</th>
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<tbody>
<tr>
<td><strong>Representative(s):</strong> Sharon Rice</td>
<td>Freshmen Friendly</td>
</tr>
<tr>
<td>4692 Millennium Drive, Suite 101</td>
<td></td>
</tr>
<tr>
<td>Belcamp, MD 21017</td>
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<tr>
<td><a href="mailto:orisedodrecruiting@orau.org">orisedodrecruiting@orau.org</a></td>
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<td><strong>Website:</strong> <a href="https://orau.org/dodprograms/">https://orau.org/dodprograms/</a></td>
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<td><strong>College(s):</strong> CoEIT; CNMS</td>
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</tr>
<tr>
<td><strong>Major(s):</strong> All Engineering Majors; All Science Majors</td>
<td></td>
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<tr>
<td><strong>Hiring Level:</strong> Undergrad; Grad</td>
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<tr>
<td><strong>Position Type(s):</strong> Intern; Co-op</td>
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<tr>
<td><strong>Position(s):</strong> Intern; Fellow</td>
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<tr>
<th>Parsons  (Booth: 102)</th>
<th>Career Center Partner</th>
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<tbody>
<tr>
<td><strong>Representative(s):</strong> Chelsea Tekesky; Brett Hite; Anh Ho</td>
<td>Freshmen Friendly</td>
</tr>
<tr>
<td>5875 Trinity Parkway, Suite 300</td>
<td></td>
</tr>
<tr>
<td>Centreville, VA 20120</td>
<td></td>
</tr>
<tr>
<td><strong>Website:</strong> <a href="https://www.parsons.com/careers/">https://www.parsons.com/careers/</a></td>
<td></td>
</tr>
<tr>
<td><strong>College(s):</strong> CoEIT</td>
<td></td>
</tr>
<tr>
<td><strong>Hiring Level:</strong> Undergrad; Grad; Alum/Exp</td>
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<tr>
<td><strong>Position Type(s):</strong> Full-time; Intern <strong>Intern Semester:</strong> Summer</td>
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<tr>
<th>PayPal  (Booth: 82)</th>
<th>Career Center Partner</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Representative(s):</strong> Connor Michel (Alum); Chris Powell (Alum); Andy Egleston; Abbey Baker</td>
<td>Freshmen Friendly</td>
</tr>
<tr>
<td>9690 Deereco Road</td>
<td></td>
</tr>
<tr>
<td>Timonium, MD 21093</td>
<td></td>
</tr>
<tr>
<td><strong>Website:</strong> <a href="http://www.paypal.com">www.paypal.com</a></td>
<td></td>
</tr>
<tr>
<td><strong>College(s):</strong> CoEIT</td>
<td></td>
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<tr>
<td><strong>Major(s):</strong> All Engineering Majors; All IT/Computer Majors</td>
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<tr>
<td><strong>Hiring Level:</strong> Undergrad; Grad; Alum/Exp</td>
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<tr>
<td><strong>Position Type(s):</strong> Full-time; Intern <strong>Intern Semester:</strong> Summer</td>
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<tr>
<td><strong>Position(s):</strong> Software Engineer; Software Engineer Intern</td>
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<tr>
<th>Prometric  (Booth: 110)</th>
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<tr>
<td><strong>Representative(s):</strong> Elizabeth Campbell (Alum); Lindsay Hofmann</td>
<td></td>
</tr>
<tr>
<td><a href="mailto:Elizabeth.Campbell@prometric.com">Elizabeth.Campbell@prometric.com</a></td>
<td></td>
</tr>
<tr>
<td><strong>Website:</strong> prometric.com</td>
<td></td>
</tr>
<tr>
<td><strong>College(s):</strong> All</td>
<td></td>
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<tr>
<td><strong>Major(s):</strong> All Majors</td>
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<tr>
<td><strong>Hiring Level:</strong> Undergrad; Alum/Exp</td>
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<tr>
<td><strong>Position Type(s):</strong> Full-time; Part-time; Intern <strong>Intern Semester:</strong> Summer</td>
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<tr>
<th>Company</th>
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<th>Event Sponsor</th>
<th>Freshmen Friendly</th>
<th>Representative(s):</th>
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<tbody>
<tr>
<td>ProObject</td>
<td>80</td>
<td></td>
<td></td>
<td>Emily Young; Conrad Etherton (Alum); Adam Lynch; Julian Bradford-Hill (Alum)</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>7467 Ridge Road</td>
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<td></td>
<td>Hanover, MD 21076</td>
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<tr>
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<td></td>
<td></td>
<td><a href="mailto:eeyoung@proobject.com">eeyoung@proobject.com</a></td>
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<td></td>
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<td>Website: <a href="http://www.ProObject.com">www.ProObject.com</a></td>
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<td>College(s): CoEIT; CNMS</td>
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<td>Major(s): All IT/Computer Majors; CMPE; CMSC; ENEE; IS; MSSE; MATH; PHYS</td>
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<td>Hiring Level: Undergrad; Grad; Alum/Exp</td>
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<td>Position Type(s): Full-time; Part-time; Intern Intern Semester: Fall; Spring; Summer</td>
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<tr>
<td></td>
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<td></td>
<td>Position(s): Software Engineer; Software Developer; Computer Engineer; Computer Scientist; Embedded Engineer; Web Developer; User Experience Designers</td>
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<tr>
<td>Quevera</td>
<td>27</td>
<td></td>
<td></td>
<td>10320 Little Patuxent Parkway</td>
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<td>Columbia, MD 21044</td>
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<td><a href="mailto:staffing@quevera.com">staffing@quevera.com</a></td>
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<td>Website: <a href="http://www.quevera.com">http://www.quevera.com</a></td>
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<td>Position Type(s): Full-time</td>
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<td>Position(s): Software Engineers</td>
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<tr>
<td>Randstad Professionals</td>
<td>111</td>
<td></td>
<td></td>
<td>120 E. Baltimore Street</td>
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<td></td>
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<td></td>
<td>Baltimore, MD 21202</td>
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<td>Website: <a href="http://www.randstadusa.com">www.randstadusa.com</a></td>
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<td>Position Type(s): Full-time; Part-time; Seasonal</td>
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<tr>
<td>Raytheon</td>
<td>112</td>
<td></td>
<td></td>
<td>6677 Whitemarsh Valley Walk</td>
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<td></td>
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<td></td>
<td>Austin, TX 78746</td>
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<td>Website: <a href="http://www.raytheon.com/campus">www.raytheon.com/campus</a></td>
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<td>College(s): CoEIT</td>
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<td>Major(s): All Engineering Majors</td>
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<td>Hiring Level: Undergrad; Grad; Alum/Exp</td>
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<td>Position Type(s): Full-time; Intern Intern Semester: Fall; Spring; Summer</td>
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<td></td>
<td>Position(s): Software Engineer; Systems Engineer; Cyber Engineer</td>
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</table>
STUDENTS/GRADUATES

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@Raytheon_Jobs
Raytheon
RDA Corporation  (Booth: 36)
Representative(s):  Lindsay Labonia
303 International Circle
Cockeysville, MD  21030
Website:  http://www.rdacorp.com
College(s):  CoEIT; CAHSS
Major(s):  CMSC; ECON; MCS
Hiring Level:  Undergrad
Position Type(s):  Full-time
Position(s):  Software Developer; Business Development Associate

Regal PTS  (Booth: 133)
999 Corporate Boulevard
Lithicum, MD  21090
Website:  www.regalbeloit.com
College(s):  CoEIT
Major(s):  ENME
Hiring Level:  Undergrad; Grad; Alum/Exp
Position Type(s):  Full-time; Intern; Co-op  Intern Semester:  Fall; Spring; Summer

Sinclair Broadcast Group  (Booth: 55)
2000 W. 41st Street
Baltimore, MD  21211
pskeyt@sbgtv.com
Website:  http://foxbaltimore.com/station/contact
College(s):  All; CAHSS
Major(s):  All Majors; MCS
Hiring Level:  Undergrad; Grad; Alum/Exp
Position Type(s):  Full-time

Skayl  (Booth: 35)
Representative(s):  Sonya Hand; Jacob Sinisi
103 Railroad Avenue
Westminster, MD  21157
careers@skayl.com
Website:  skayl.com
College(s):  CoEIT; CNMS
Major(s):  All IT/Computer Majors; CMPE; CMSC; ENEE; MSSE; BINF; BTEC
Hiring Level:  Undergrad; Grad; Alum/Exp
Position Type(s):  Full-time; Intern  Intern Semester:  Fall; Spring; Summer
Position(s):  Software Engineer
<table>
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<tr>
<th>Event Sponsor</th>
<th>Sofiac (Booth: 142)</th>
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<tbody>
<tr>
<td><strong>Representative(s):</strong></td>
<td>Brian Walsh; Julio Valcarcel (Alum); Dustin Saunders (Alum); Chirstina Heber (Alum); David Young (Alum); Elijah Oppenheim</td>
</tr>
<tr>
<td><strong>College(s):</strong></td>
<td>CoEIT</td>
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<tr>
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<tr>
<td><strong>Position Type(s):</strong></td>
<td>Full-time; Part-time; Intern; Co-op</td>
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<tr>
<td><strong>Position(s):</strong></td>
<td>Software Engineer; Graphic Designer; Cyber Engineer; Data Scientist</td>
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<td><strong>Website:</strong></td>
<td><a href="http://www.stanleyblackanddecker.com">www.stanleyblackanddecker.com</a></td>
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<tr>
<td><strong>College(s):</strong></td>
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<tr>
<td><strong>Hiring Level:</strong></td>
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<td><strong>Position Type(s):</strong></td>
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<th>Stratus Solutions (Booth: 18)</th>
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<td><strong>Website:</strong></td>
<td><a href="http://www.stratussolutions.com">www.stratussolutions.com</a></td>
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<tr>
<td><strong>College(s):</strong></td>
<td>CoEIT; CNMS</td>
</tr>
<tr>
<td><strong>Hiring Level:</strong></td>
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<td><strong>Position Type(s):</strong></td>
<td>Full-time; Intern</td>
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<th>Event Sponsor</th>
<th>Summit Home Remodeling (Booth: 120)</th>
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<tr>
<td><strong>Website:</strong></td>
<td><a href="https://www.summithomeremodeling.com">https://www.summithomeremodeling.com</a></td>
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<tr>
<td><strong>College(s):</strong></td>
<td>All</td>
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<tr>
<td><strong>Major(s):</strong></td>
<td>All Majors</td>
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<td><strong>Hiring Level:</strong></td>
<td>Undergrad; Grad; Alum/Exp</td>
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<tr>
<td><strong>Position Type(s):</strong></td>
<td>Full-time; Intern</td>
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<tr>
<td><strong>Position(s):</strong></td>
<td>Sales Manager; Marketing Manager; Call Center; Paid Internships</td>
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<tr>
<th>Event Sponsor</th>
<th>Systems Engineering Group, Inc. (Booth: 34)</th>
</tr>
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<tbody>
<tr>
<td><strong>Representative(s):</strong></td>
<td>April Gott</td>
</tr>
<tr>
<td><strong>College(s):</strong></td>
<td>CoEIT; CNMS</td>
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<tr>
<td><strong>Hiring Level:</strong></td>
<td>Undergrad; Grad; Alum/Exp</td>
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<tr>
<td><strong>Position Type(s):</strong></td>
<td>Full-time; Intern</td>
</tr>
<tr>
<td><strong>Position(s):</strong></td>
<td>Software Engineers; Signature Engineers; RF Engineers; CAD Engineers;</td>
</tr>
</tbody>
</table>
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troweprice.com/careers
### T. Rowe Price  (Booth: 60)  
Representative(s):  Megan Shank  
Website:  Troweprice.com/careers  
College(s):  All  
Major(s):  All Majors  
Hiring Level:  Undergrad; Alum/Exp  
**Position Type(s):** Full-time; Part-time; Intern  **Intern Semester:** Fall; Summer  
**Position(s):** 2018 Fall Part-Time Intern; 2018 Summer Intern; Financial Service Representative

### TD Ameritrade  (Booth: 33)  
200 S. 108th Avenue  
Omaha, NE  68154  
Website:  www.tdameritrade.com  
College(s):  CoEIT  
Major(s):  All Engineering Majors  
Hiring Level:  Undergrad  
**Position Type(s):** Full-time; Intern  **Intern Semester:** Summer

### Tensley Consulting  (Booth: 119)  
Representative(s):  Jill Messenheimer; Jen Higgins  
131 National Business Parkway, Suite 200  
Annapolis Junction, MD  20701  
Staffing@tensleyconsulting.com  
Website:  http://tensleyconsulting.com/  
Hiring Level:  Undergrad; Grad; Alum/Exp  
**Position Type(s):** Full-time; Part-time; Intern  **Intern Semester:** Summer  
**Position(s):** Software Engineer; Systems Engineer; Systems Administrator; Network Engineer; Field Engineer; Test Engineer

### Tessco Technologies  (Booth: 118)  
Representative(s):  Jenn Jacoby  
375 W Padonia Road  
Lutherville, MD  21093  
Website:  TESSCO.com  
College(s):  CoEIT; CAHSS  
Hiring Level:  Undergrad; Grad; Alum/Exp  
**Position Type(s):** Full-time; Intern  **Intern Semester:** Fall; Spring; Summer

### Textron Systems  (Booth: 113)  
Website:  https://www.textronsystems.com/  
College(s):  CoEIT  
Major(s):  All Engineering Majors; All IT/Computer Majors  
Hiring Level:  Undergrad; Grad  
**Position Type(s):** Full-time; Intern; Co-op  **Intern Semester:** Summer
The Sherwin Williams Paint Company  (Booth: 117)
Representative(s): Daliris Rosa; Holly King
11 S Central Avenue
Baltimore, MD  21202
daliris.y.rosa@sherwin.com
Website: https://careers.sherwin-williams.com/careers/
College(s): All
Major(s): All Majors
Hiring Level: Undergrad; Grad
Position Type(s): Full-time; Part-time; Intern  Intern Semester: Summer
Position(s): Management Training Program; Management/Sales Summer Internship; Sales Associate

The Y in Central Maryland  (Booth: 116)
Representative(s): Katherine Mooney; Amanda Borucki
303 West Chesapeake Avenue
Towson, MD  21204
hrrecruitment@ymaryland.org
Website: ymaryland.org
College(s): CAHSS
Major(s): EDUC
Hiring Level: Undergrad; Grad; Alum/Exp
Position Type(s): Full-time; Part-time
Position(s): Head Start Teacher; Head Start Teacher Assistant; Before and After School Enrichment Youth Specialist; Before and After School Enrichment Senior Youth Specialist; Before and After School Enrichment Site Director

Travelers  (Booth: 115)
One Tower Square, 1MN
Hartford, CT
Website: https://careers.travelers.com
College(s): All
Major(s): All Majors
Hiring Level: Undergrad
Position Type(s): Full-time; Intern  Intern Semester: Summer
Position(s): Claim Professional Trainee / Operations; Claim Professional Development Program Internship Opportunity

TRX Systems, Inc.  (Booth: 114)
7500 Greenway Center Drive, Suite 420
Greenbelt, MD  20770
Website: www.trxsystems.com
College(s): CoEIT; CNMS
Major(s): CMPE; ENME; MSSE; MATH; PHYS
Hiring Level: Undergrad; Grad; Alum/Exp
Position Type(s): Full-time; Intern
Position(s): Sensor Algorithm Developer
U.S. Army  (Booth: 129)

Representative(s):  Staff Sergeant Moon; Staff Sergeant Mingo; Sergeant Van Rossum
5439 Baltimore National Pike
Baltimore, MD  21229
john.n.moon.mil@mail.mil
Website:  www.goarmy.com
College(s):  All
Major(s):  All Majors
Hiring Level:  Undergrad; Grad; Alum/Exp
Position Type(s):  Full-time; Part-time

U. S. Census Bureau  (Booth: 32)

Representative(s):  Meredith Gray
4600 Silver Hill Road
Washington, DC  20233
Website:  census.gov
College(s):  All; CoEIT; CNMS; CAHSS
Major(s):  All Majors
Hiring Level:  Undergrad; Grad; Alum/Exp
Position Type(s):  Full-time; Intern
Position(s):  Geographer; Mathematical Statistician; Survey Statistician; IT Specialist; Intern; Systems Analyst; Program Analyst; Management Analyst

U.S. Environmental Protection Agency  (Booth: 128)

Representative(s):  James Feeley
1200 Pennsylvania Avenue, N.W.
Washington, DC  20460
Website:  www.epa.gov
College(s):  CoEIT
Major(s):  All IT/Computer Majors
Hiring Level:  Undergrad; Grad; Alum/Exp
Position Type(s):  Full-time
Position(s):  IT Specialist; Computer Scientist; Program Analyst

U.S. Geological Survey  (Booth: 135)

sejackson@usgs.gov
Website:  https://www.usgs.gov/centers/md-de-dc-water
College(s):  CNMS; CAHSS
Major(s):  GEOG
Hiring Level:  Undergrad; Grad; Alum/Exp
Position Type(s):  Full-time; Part-time; Seasonal; Intern
Position(s):  Hydrologic Field Assistant
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<th>Organization</th>
<th>Booth Number</th>
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<tbody>
<tr>
<td>U.S. Government Accountability Office</td>
<td>127</td>
</tr>
<tr>
<td>U.S. Marine Corps</td>
<td>131</td>
</tr>
<tr>
<td>U.S. Patent and Trademark Office</td>
<td>126</td>
</tr>
<tr>
<td>U.S. Postal Service</td>
<td>130</td>
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<tr>
<td>UMBC Division of Professional Studies</td>
<td>125</td>
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**U.S. Government Accountability Office**
- **Representative(s):** Kenneth Johnson (Alum)
- **College(s):** CoEIT
- **Hiring Level:** Undergrad; Grad; Alum/Exp
- **Position Type(s):** Full-time; Intern
- **Intern Semester:** Spring; Summer

**U.S. Marine Corps**
- **Representative(s):** Ellen Gleason; John Manching
- **Website:** marines.com/officer
- **College(s):** All; CoEIT; CNMS; CAHSS
- **Major(s):** All Majors
- **Hiring Level:** Undergrad; Grad; Alum/Exp
- **Position Type(s):** Full-time; Part-time; Intern
- **Intern Semester:** Summer
- **Position(s):** Marine Officer Candidate

**U.S. Patent and Trademark Office**
- **Representative(s):** Joseph Stoklosa; Michael Orlando
- **Website:** www.uspto.gov
- **College(s):** All; CoEIT; CNMS
- **Major(s):** All Majors
- **Hiring Level:** Undergrad; Grad
- **Position Type(s):** Full-time

**U.S. Postal Service**
- **Website:** www.usps.com/careers
- **College(s):** CoEIT; CAHSS
- **Major(s):** CMPE; CMSC; ENEE; IS; ENME; MSSE; ECON; FIEC; MCS; POLI; PSYC; PUBL
- **Hiring Level:** Undergrad; Grad
- **Position Type(s):** Full-time; Intern
- **Intern Semester:** Summer
- **Position(s):** Emerging Professional Program; Management Foundations Program; Summer Intern Program

**UMBC Division of Professional Studies**
- **Representative(s):** Lisa Gambino; Kim Edmonds
- **College(s):** All
- **Major(s):** All Majors
- **Hiring Level:** Grad
- **Position Type(s):** Part-time
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UMBC School of Public Policy  (Booth: 134)

Representative(s): Sally Helms  
1000 Hilltop Circle, Public Policy Building - 4th Floor  
Baltimore, MD  21250  
helms@umbc.edu

Website: https://publicpolicy.umbc.edu

College(s): All  
Major(s): All Majors  
Hiring Level: Undergrad; Grad; Alum/Exp  
Position Type(s): Full-time  
Position(s): Graduate Research Assistants

UMBC Training Centers  (Booth: 140)

Representative(s): Brent Campbell; Jordan Zavislak  
6996 Columbua Gateway Drive, Suite 100  
Columbia, MD  21046  
bcampbell@umbctraining.com

Website: www.umbctraining.com

College(s): All  
Major(s): All Majors  
Hiring Level: Undergrad; Grad; Alum/Exp  
Position Type(s): Full-time; Part-time

Unitec  (Booth: 139)

Representative(s): Angela Lougee; Jennifer Degraff  
7125 Troy Hill Drive, Suite G  
Elkridge, MD  21075

Website: www.startwithunitec.com

College(s): CoEIT  
Hiring Level: Undergrad; Grad; Alum/Exp  
Position Type(s): Full-time; Intern  
Intern Semester: Spring; Summer

UPS  (Booth: 138)

Website: upsjobs.com

College(s): All  
Major(s): All Majors  
Hiring Level: Undergrad; Grad; Alum/Exp  
Position Type(s): Part-time  
Position(s): Package Handlers-Loaders/Unloaders
Student Opportunities at UPS I.T.

If you are a highly motivated college student working on a degree in Computer Science, Management Information Systems (MIS), Engineering or a related degree then UPS is a great place for you to start your career. We have campuses in Northern New Jersey, Timonium Maryland, Atlanta Georgia and Louisville Kentucky.

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Innovation
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Business Resource Groups (BRG)
Our seven active BRGs bring together UPSers from across the enterprise to serve our communities, network with our peers and grow our business.

Promote From Within Culture
UPS has a long tradition of promoting from within. 80% of our Interns have been promoted to full-time positions. Start building your career at UPS I.T.

Award Winning Technology

Drones
We’re using drones to transform the delivery of life saving healthcare products like blood and vaccines around the world.

Artificial Intelligence
In 2016 Summer Interns worked on the start of a UPS Chat Bot. Today “Casey” is available on Facebook Messenger, Skype and Amazon.

Orion
When we reduce each driver’s route by just one mile per day we save more than 20 million miles per year.

We Challenge You!
UPS hires the innovators who will develop the next generation of UPS Technology. What will you build?

Text UPSTECH to 335-88 and register with us! Questions? Email: talentteam@ups.com
<table>
<thead>
<tr>
<th><strong>UPS - Information Technology</strong> (Booth: 21)</th>
<th><strong>Career Center Partner</strong></th>
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</thead>
<tbody>
<tr>
<td><strong>Representative(s):</strong> Janet Wieland</td>
<td>Freshmen Friendly</td>
</tr>
<tr>
<td>340 MacArthur Boulevard</td>
<td></td>
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<tr>
<td>Mahwah, NJ 0</td>
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<tr>
<td><strong>Website:</strong> <a href="http://www.upsjobs.com">www.upsjobs.com</a></td>
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<tr>
<td><strong>College(s):</strong> CoEIT</td>
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<tr>
<td><strong>Major(s):</strong> All IT/Computer Majors</td>
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<tr>
<td><strong>Hiring Level:</strong> Undergrad; Grad</td>
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<tr>
<td><strong>Position Type(s):</strong> Full-time; Intern; Co-op</td>
<td>Intern Semester: Summer</td>
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<tr>
<th><strong>Urban Teachers</strong> (Booth: 137)</th>
<th><strong>Freshmen Friendly</strong></th>
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<tbody>
<tr>
<td><strong>Representative(s):</strong> Cameron Lewis</td>
<td></td>
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<tr>
<td>722 I (Eye) Street, SE</td>
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<tr>
<td>Washington, DC 20003</td>
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<tr>
<td><a href="mailto:cameron.lewis@urbanteachers.org">cameron.lewis@urbanteachers.org</a></td>
<td></td>
</tr>
<tr>
<td><strong>Website:</strong> <a href="http://urbanteachers.org">http://urbanteachers.org</a></td>
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<tr>
<td><strong>College(s):</strong> All</td>
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<td><strong>Major(s):</strong> All Majors</td>
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<tr>
<td><strong>Hiring Level:</strong> Undergrad</td>
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<tr>
<td><strong>Position Type(s):</strong> Full-time</td>
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<tr>
<td><strong>Position(s):</strong> Urban Teachers Resident</td>
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<tr>
<th><strong>VALIC</strong> (Booth: 31)</th>
<th><strong>Event Sponsor</strong></th>
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<tbody>
<tr>
<td><strong>Representative(s):</strong> Andy Jerdal; Larry Perez</td>
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<tr>
<td>1304 Concourse Drive, Suite 150</td>
<td></td>
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<tr>
<td>Linthicum, MD 21090</td>
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</tr>
<tr>
<td><strong>Website:</strong> <a href="mailto:andrew.jerdal@valic.com">andrew.jerdal@valic.com</a></td>
<td></td>
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<tr>
<td><strong>College(s):</strong> All</td>
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<tr>
<td><strong>Major(s):</strong> All Majors</td>
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<tr>
<td><strong>Hiring Level:</strong> Undergrad; Grad; Alum/Exp</td>
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<tr>
<td><strong>Position Type(s):</strong> Full-time</td>
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<tr>
<td><strong>Position(s):</strong> Financial Advisor</td>
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<tr>
<th><strong>Vectorworks, Inc.</strong> (Booth: 3)</th>
<th><strong>Event Sponsor</strong></th>
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<tbody>
<tr>
<td><strong>Representative(s):</strong> Elizabeth Pickering (Alum); Martina Branan (Alum)</td>
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<tr>
<td>7150 Riverwood Drive</td>
<td></td>
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<tr>
<td>Columbia, MD 21046</td>
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<tr>
<td><strong>Website:</strong> <a href="https://www.vectorworks.net/en">https://www.vectorworks.net/en</a></td>
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<tr>
<td><strong>College(s):</strong> CoEIT; CAHSS; CSW</td>
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<tr>
<td><strong>Major(s):</strong> CMPE; CMSC; ECON; ENGL; FIEC; IMDA; MCS; THTR; VA; SOWK</td>
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<td><strong>Hiring Level:</strong> Undergrad; Grad; Alum/Exp</td>
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<tr>
<td><strong>Position Type(s):</strong> Full-time; Part-time; Seasonal; Intern</td>
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<tr>
<td>Intern Semester: Fall; Spring; Summer</td>
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<td><strong>Position(s):</strong> Technical Writer; Technical Localization Specialist (Bilingual Spanish/English); Senior Architect Product Specialist; AR Accounting Specialist; Human Resources Intern; Human Resources Coordinator; Associate Graphic Designer; Account Associate (Inside Sale)</td>
<td></td>
</tr>
</tbody>
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**Verbal Beginnings**  (Booth: 103)  
**Representative(s):** Kat Tarsa; Jen Gruber  
7175 Columbia Gateway Drive, Suite A  
Columbia, MD  21046  
join@verbalbeginnings.com  
**Website:** https://www.verbalbeginnings.com  
**College(s):** CAHSS; CSW  
**Major(s):** EDUC; PSYC; SOWK  
**Hiring Level:** Undergrad; Grad  
**Position Type(s):** Full-time; Part-time; Intern  
**Intern Semester:** Fall; Spring; Summer  
**Position(s):** Registered Behavior Technician; Board Certified Behavior Analyst

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**Viavi Solutions**  (Booth: 38)  
20250 Century Boulevard, Suite 500  
Germantown, MD  20874  
**Website:** http://viavisolutions.com/careers  
**College(s):** CoEIT  
**Major(s):** CMPE; CMSC; ENEE  
**Hiring Level:** Undergrad; Grad  
**Position Type(s):** Intern; Co-op  
**Intern Semester:** Fall; Spring; Summer

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**Visionist, Inc.**  (Booth: 43)  
**Representative(s):** Jessica Yezarski  
6700 Alexander Bell Drive, Suite 440  
Columbia, MD  21046  
**Website:** https://www.visionistinc.com/  
**College(s):** CoEIT  
**Major(s):** CMPE; CMSC  
**Hiring Level:** Undergrad; Grad; Alum/Exp  
**Position Type(s):** Full-time; Intern  
**Intern Semester:** Summer

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**Whiting-Turner**  (Booth: 136)  
300 E Joppa Road  
Baltimore, MD  21286  
**Website:** www.whiting-turner.com  
**College(s):** CAHSS  
**Major(s):** MCS  
**Hiring Level:** Undergrad  
**Position Type(s):** Full-time; Intern  
**Intern Semester:** Fall; Spring; Summer
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